Subject: Invitation for Expression of Interest for partnering in International Solar Alliance International Events.

International Solar Alliance (ISA) intends to participate in the following major upcoming renewable energy events scheduled to be held in India and abroad. It is proposed to organise these Events (summarised below) in partnership with Apex Chambers of Commerce & Industry/ Renewable Energy Associations in India and abroad.

2. Proposal has been received from PHD Chambers of Commerce and Industry (PHDCC) for partnering in Global RE-INVEST 2017 India-ISA Partnership event (Sl. No. 2) at No Cost to ISA.

3. ISA intends to engage National and International Apex Chambers of Commerce & Industry having international presence and significant membership and interested to partner with ISA for organisation of these events at NO cost to ISA. Chambers of Commerce of Industry & Commerce should have organised or partnered in organisation of at least five such big ticket events during the last 5-years.

4. Broad Role & Responsibilities of organising partner as agreed by PHDCCI are annexed for guidance & reference. In the interest of the events, and based on feedback and mutual discussion with the Event Partner, ISA reserves the right to change/modify the scope and reach of the programme.

5. Interested National or International Chambers of Commerce & Industry/ Associations desirous of partnering ISA for organising the below mentioned Events on the similar TORs and who can offer better services at no cost to ISA are welcome to send in their offers along with Chambers’ literature and details of such events organised during last 5-years to the following address through Speed Post/Ordinary Post/By hand within 21 days from the date of appearing of this advertisement on ISA website:

Interim Director General,
Interim Secretariat,
International Solar Alliance,
3rd Floor, Surya Bhawan,
National Institute of Solar Energy Campus,
Faridabad-Gurugram Road, Gurugram (Haryana)- 122003

For more information or clarifications, if any, please feel free to write us at: ssmadaan@gmail.com ; ss.madan@isolaralliance.org.
<table>
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<th>Sl. No.</th>
<th>Event, Dates &amp; Venue</th>
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| 1      | Event: **COP 23**  
Dates: **06-17 November 2017**  
Venue: **Bonn, Nordrhein-Westfalen, Germany** | The 23rd session of the Conference of the Parties (COP 23) to the UN Convention on Climate Change (UNFCCC) will be organized by Fiji and hosted at the headquarters of the UNFCCC Secretariat in Bonn, Germany from 6 - 17 November 2017.

International Solar Alliance (ISA) intends to host a 2-hr Curtain Raiser Event at “India Pavilion” at COP23 on a date & time to be allocated to showcase ISA and get some important stakeholders to talk about ISA. **Event Proposal:** On December 9, 2017, the Founding Conference of the International Solar Alliance (ISA) would be held at Global RE-Invest 2017 India-ISA Partnership Conference & Expo, at Greater Noida (NCR), India, in the presence of Hon’ble Prime Minister of India, Shri Narendra Modi, and H.E. Emmanuel Macron, President of France. A large number of Heads of States/Governments & Ministers from ISA member countries would also witness the Event. Establishment of ISA as a full fledged international inter-governmental legal body to be announced at this event, in the presence of the Heads of States of the ratifying nations.

In the run-up to this Founding Conference, the ISA proposes a **2-hr Curtain Raiser event at the India Pavilion at CoP23**, to be held from 6 – 17 November at Bonn, Germany. Key elements of this session would be:

- Founding Conference Curtain Raiser with official representatives from signatory Member Nations, led by Mr. R.K. Singh, Hon’ble Minister of State (I/C), Power and New and Renewable Energy, GoI (60 min);
- Moderated panel discussion on ISA’s Global Programmes: Planning and Implementation, with policymakers, Industry and multilateral agencies (60 min)

The session to be supported by Ministry of Environment, Forest and Climate Change, Ministry of External Affairs and Ministry of New and Renewable Energy of the Government of India.

It is proposed to have an organising partner on behalf of the ISA for the said **2-hr Curtain Raiser event at the India Pavilion at CoP23**. CII had organised various ISA events at CoP21 and CoP22, as well as in India and overseas (US, Germany, etc.) at no Financial cost to ISA and are willing to organise the above event also.
| Event: **Global RE-INVEST 2017 India-ISA Partnership** | Ministry of New and Renewable Energy, Government of India is hosting “**Global RE-INVEST 2017 India-ISA Partnership**” in partnership with **International Solar Alliance (ISA)** in New Delhi (NCR) from 07-09 December, 2017. An (ISA) Pavilion is proposed to be set up in partnership with PHD Chamber of Commerce & Industry (PHDCCI) in the “Global RE-INVEST 2017 India-ISA Partnership” Expo over an area of 500 Sq Mts at NO COST TO ISA. The Pavilion will have different Divisions to be set up at the discretion of ISA. Space will be allocated for various programmes launched by ISA; Technical & R&D Institutions; Start-ups; and R&D organizations such as NISE (India) NISE (France), NISE (Australia). R&D Foundations shall also be invited to put up their stalls to showcase new inventions and technologies in the solar energy sector. A dedicated space would be created for B2B meetings where the patent holders and investors would have the opportunity to network and hold one-to-one/delegate level business meetings Invitations would also be extended to Manufacturers of RE equipment, Project developers, Consultancy firms in solar energy sector; Banks & Financial Institutions including investment funds such as Pension, Debt, and Sovereign funds etc. Furthermore, stalls would be constructed for Manufacturers of RE equipment, Project developers, Constancy firms in solar energy sector; Banks & Financial Institutions including investment funds such as Pension, Debt, and Sovereign funds etc. Detailed Role & Responsibilities of organising partner as agreed by PHDCCI are annexed. |
| Venue: **New Delhi/ Greater Noida (NCR)** | Dates: **07 – 09 December, 2017** |
| Event: **World Future Energy Summit 2018** | International Solar Alliance (ISA) would be participating in the World Future Energy Summit (WFES) 2018, being hosted by MASDAR at Abu Dhabi (UAE) from 15\(^{th}\)-18\(^{th}\) January 2018. ISA propose to organize a 2-day Event at WFES 2018 (ISA member countries solar projects investment conference) titled “**ISA Investment Forum**” (at no financial cost to ISA) unless there is conflict of interest. The idea is to attract banks and non-banking financial companies (domestic, foreign, multilateral banks & NBFCs), funds, domestic and global investors to involve and invest in Solar Energy programmes in the ISA member country of their interest. Furthermore, it is proposed to establish an **ISA Pavilion** over a space upto 500 Sq mts of space at the Expo and have around 20 companies from India and overseas set up their stalls in the Pavilion, depicting solar activities in the member countries and potential available. In |
| Venue: **Abu Dhabi** | Dates: **15-18 January 2018** |
addition to setting up “ISA Pavilion”, invitations would be extending
to ISA potential member countries; project developers; manufacturers
of RE equipment; banks (domestic, foreign, multilateral banks) and
global investors to present Commitment Letters over the event RE-
INVEST 2015.

The organising partner Association should be eligible/ entitled to
apply to Ministry of Commerce for grant of incentives available
under the Market Access Initiative (MDA, MAI) etc.

Major roles & responsibilities of the Apex Chamber/ Association
partnering ISA in organising of this event and setting up ISA Pavilion
shall include: mobilizing Exhibitors; extending support and preparation
and submission of “Commitment Letters” (CLs) from Financial
Institutions (FIs) or Investors or Banks to finance bankable Solar
Energy Projects meeting Bank’s financing criteria and also from
potential project developers/ companies for development & setting up
Solar Energy projects in next 5 years. (These CLs will be presented by
these institutions/ organisations to the Senior Dignitary, representing
his/her country at the WFES 2018).

It is proposed to have an International Apex Chamber of Commerce &
Industry as organising partner for this Event on the similar terms as
agreed by PHDCCI for ISA Pavilion in RE-INVEST 2017.
Subject: Setting up of ISA Pavilion in partnership with PHDCCI at “Global RE-INVEST 2017 India-ISA Partnership” Expo scheduled from 07 - 09 December 2017 at India Expo Centre & Meet, Greater Noida (NCR).

Roles/ Responsibilities of PHDCCI:

1. Assess space requirements and Book at least 500 Sq Mts of bare space at RE-INVEST, 2017 Expo at no cost to ISA. Entire expenditure towards space rental, power, water and branding of pavilion shall be met by PHDCCI;

2. The funds required for meeting expenses involved in organization of the Pavilion shall be generated by PHDCCI through selling of exhibition space, raising sponsorship etc. Revenue generated through Advertisements in Pavilion or Printed Material of ISA will go to Interim Secretariat of ISA.

3. Formulate; execute strategy and plan for setting up ISA Pavilion at RE-INVEST 2017 Expo; and Selling of booked space in Pavilion to exhibitors;

4. PHDCCI will meet any short fall in funds/ reach out expenditure for the organization of “ISA Pavilion” at RE-INVEST 2017 through its resources and also entitled to retain the surplus to be utilized for promotion of the RE sector/Business Development etc.

5. The Pavilion will have various Divisions to be set up at the discretion of ISA.

6. Put up models and statistics of irrigation pump, drinking water pumps, Mini grid and stalls of 10 major companies in each category and finance: WB, AIIB, ADB, AfDB, NDB, EIB, IADB, pension FUNDS, etc.

7. Also R&D organizations; NISE (India) NISE (France), NISE (Australia); R&D Foundations shall be invited to put up their stalls to showcase new inventions and technologies in the solar energy sector.

8. PHDCCI shall prepare category-wise floor lay out plan and construction of Booths/Stalls of various sizes for Manufacturers; Project developers; Banks & Fs/ Investors/ Funds, Innovators & Technology developers; R&D Institutions; and Consultants etc.

9. Look alike "father of the nation" will honourably seated under the quotation of Thomas Edison of 1931 “I'd put my money on the sun and solar energy, what a source of power. I hope we don't have to wait until oil and coal run out, before we tackle that”.

10. A dedicated space would be created in this ISA pavilion for B2B meetings where the patent holders and investors will have the opportunity to network and hold one-to-one/delegate level business meetings.

11. A dedicated space (50 Sq Mts) would be allocated for Special Children to attract global attention to bring down prices of goods and services required for spl. Children.

12. PHDCCI shall depute (at its' own cost) a suitable officer well conversant with job requirements for day-to-day work at ISA Secretariat till such period the Expo is over;
13. Finalize & Print Investors’ Guide, ISA members Countries profile and opportunities available in Solar for doing business in ISA member countries;

14. PHDCCI shall create awareness and participate in domestic road shows to raise awareness about ISA and make presentations on behalf of ISA.

15. Hire various services, equipment required for Exhibition such as furniture, internet and power etc. for exhibitors; and arrange Audio & Visual and Still Photography at ISA Pavilion.

16. Thematic Design, layout, production and printing of Exhibition Brochure/ prospectus; registration forms, programme and event promotion material etc;

17. To work on Session on Start-ups and overall coordination work relating to involvement of start up in ISA Events & Pavilion;

18. Issue of invitations to PHDCCI member companies for participation in Conference, Expo and ISA Pavilion;

19. Dispatch of exhibition brochures and event promotion material and Invitations in India; ISA members & other countries through economical and secure mode;

20. Processing of exhibitors bookings, allocation of space and respond to queries.

21. Production of accreditation cards/badges for Exhibition companies (with ISA & PHD logos) in ISA Pavilion;

22. Public Relations and Media Management including liaison with Regional, National and international Media for covering “ISA Pavilion at Expo and ISA related activities” at RE-INVEST;

23. Arrangements for extending assistance to foreign exhibiting companies at Airport for clearance of the equipment being brought for this event;

24. Outsourcing manpower requirements such as, exhibition hostesses, interpreters etc. including briefing and training of onsite staff for attending to needs; providing guidance and extending courtesy to delegates, participants and escorting high dignitaries at the Exhibition venue;

25. Overall Coordination with Exhibitors for their Company profiles, travel and contacts etc;

26. Distribution of all printed & digital documents and information material on ISA and ISA member countries to VIP visitors in ISA pavilion.

27. Create and manage information Desk in ISA Pavilion for intended investors, manufacturers, technical institutions, Project developers/ industry and other stakeholders.

28. Assist in organizing One-on-One business meetings during the event, if requested by participants.

29. Assist in signing of MoUs/ Commitment letters/ Investment intentions, if any, between various investors, manufacturers, technical institutions and Project developers/ industry during the course of the event.
30. Undertaking post-event evaluation survey to obtain feedback from delegates and exhibitors on the Exhibition from their perspectives; etc.

31. Interaction with Information Officer from PIB attached with MNRE to help organize meetings and briefings with Media for publicity & coverage and Post-Event Press Briefings for coverage on Outcomes and achievements of goals.

32. Preparation of Event Report, a summary report on the preparation and build up to the event, the various activities of the event and the accomplishment of the event.

33. The ISA and the PHDCCI will, with mutual consent, decide any other support/role necessary for achieving main purpose/objective of this MoU in case need arises.

34. The PHDCCI shall ensure appropriate maintenance of documents and records.