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Confederation of Indian Industry

presents

## INTERNATIONAL SOLAR ALLIANCE PAVILION & FORUM

AT INTERSOLAR EUROPE 2018  
ISA Pavilion Expo B1.781

### AGENDA FOR FORUM

0900 – 1800, 21 June 2018, International Congress Centre Munich (ICCM), Germany

<b>0900 – 0930</b>	<b>Registration</b>
<b>0930 – 1100</b> <b>ICCM Room 22</b>	<b>ISA Ministerial Plenary</b>
0930 – 0940 Welcome and Setting the Context	<b>H.E. Upendra Tripathy</b> Interim Director General, International Solar Alliance
0940 – 0950 Special Address	<b>H.E. Anand Kumar</b> Secretary, Ministry of New and Renewable Energy, Republic of India
0950 – 1010 Addresses by Ministerial Representatives from ISA Member Countries	<b>H.E. Cesar Augusto Hinetrosa</b> , Secretary of Industry & Energy, Equatorial Guinea <b>H.E. Rahelisoarimalala Andonirina</b> , Advisor to Minister, in charge of Energy, Ministry of Water, Energy and Hydrocarbons, Republic of Madagascar <b>H.E. Desh B Sahae</b> , Honorary Consul, Hon. Consulate of Kingdom of Tonga in India <b>H.E. Idrisse Ahamed</b> , Special Advisor to the Vice President, Union of Comoros
1010 – 1050 Addresses by Hon'ble Ministers from ISA Member Countries	<b>H.E. Jean-Marie Ingele Ifoto</b> , Minister of Energy, Democratic Republic of Congo <b>H.E. Yonis Ali Guedi</b> , Minister of Energy, Republic of Djibouti <b>H.E. Patrick Eyogo Edzang</b> , Minister of Water and Energy, Gabonese Republic <b>H.E. Ruateki Tekaiara</b> , Minister for Infrastructure and Sustainable Energy, Republic of Kiribati <b>H.E. Francisco Ismodes</b> , Minister of Energy and Mines, Republic of Peru <b>H.E. Regilio Dodson</b> , Minister of Natural Resources, Republic of Suriname <b>H.E. Abli-Bidamon Dédériwè</b> , Minister of Mines and Energy, Togolese Republic
1050 – 1100	Exchange of LoIs / MoUs of solar projects <ul style="list-style-type: none"> <li>Joint Cooperation Agreement between ISA and Global Solar Council for Promotion of Solar Energy</li> <li>MoU between ECREEE and ISA for Sustainable Development of Solar Energy in West Africa</li> </ul>
<b>1100 – 1130</b>	<b>Networking Tea Break</b>

<b>1130 – 1300</b> <b>ICCM Room 22</b>	<b>Solar Investment Plenary: ISA - The Trillion Dollar Opportunity</b>
Discussion on ISA's strategy to mobilise US\$ 1000 billion investment to finance 1000GW of global solar capacity by 2030. Topics will include the creation of a unified finance pool and mechanisms for disbursement, bankable solar projects, standard contracts, and trade facilitation through partnership programmes in Member Countries. Will cover ISA's role in helping procure solar goods and services at rationalised rates without compromising quality through international rate contracts and local customisation.	
1130 – 1150 Setting the Context	<b>Chair: H.E. Patrick Eyogo Edzang</b> , Minister of Water and Energy, Gabonese Republic <b>Co-Chair: Dr Martin Schöpe</b> , Head of Division, German Federal Ministry for Economic Affairs and Energy
1150 – 1300 Panel Discussion	<ul style="list-style-type: none"> <li>• <b>Moderator: Mr Sean Kidney</b>, CEO and Co-founder, Climate Bonds Initiative</li> <li>• <b>Mr David Wedepohl</b>, Managing Director - International Affairs, German Solar Association (BSW Solar)</li> <li>• <b>Mr Bruce Douglas</b>, Deputy CEO &amp; Chief Operating Officer, SolarPower Europe</li> <li>• <b>Mr K S Popli</b>, Chairman and MD, Indian Renewable Energy Development Agency</li> <li>• <b>Mr Rajiv Ranjan Mishra</b>, Managing Director, CLP India</li> <li>• <b>Ms Xeniya Rogan</b>, Principal Banker - Energy, Russia, Caucasus &amp; Central Asia, EBRD, UK</li> <li>• <b>Dr Pradeep Monga</b>, Deputy Executive Secretary, UN Convention to Combat Desertification (UNCCD)*</li> </ul>
<b>1130 – 1300</b> <b>ICCM Room 2.160</b>	<b>Breakout 1: Mini-Grids – A Path to Energy Independence for Isolated Areas</b> Session coordinated by the French National Solar Energy Institute (INES)
Discussion on the importance of investing in suitably designed mini-grids for isolated populations, focusing on: <ul style="list-style-type: none"> <li>• common features of government policy and investment framework where island mini-grids are operating successfully;</li> <li>• the best way to plan for load growth and scale up mini-grids;</li> <li>• the challenges of project formation for LDCs and small islands, and</li> <li>• a debate on the most successful model for mini-grids: public investment, private investment, or PPP.</li> </ul>	
1130 – 1140 Setting the Context	<b>Chair: H.E. Jean-Marie Ingele Ifoto</b> , Minister of Energy, Democratic Republic of Congo <b>Co-Chair: H.E. Benjamin Tokataake</b> , Secretary, Infrastructure and Sustainable Energy, Republic of Kiribati
1140 – 1150	Certificates of Appreciation for 10 countries with highest installed mini-grid capacities
1150 – 1200	Signing of 5 mini-grid commitments
1200 – 1300 Boardroom-style discussion, 25 participants	<ul style="list-style-type: none"> <li>• <b>Moderator: Mr Philippe Malbranche</b>, Director General, INES, France</li> <li>• <b>H.E. Desh B Sahae</b>, Honorary Consul, Hon. Consulate of Kingdom of Tonga in India</li> <li>• <b>Mr Jean-Baptiste Behaghel</b>, Director, Blue Solutions/Blue Storage</li> <li>• <b>Mr Jean Marc Auguste Rakotofiringa</b>, Director General of Energy, Ministry of Water, Energy and Hydrocarbons, Republic of Madagascar</li> <li>• <b>Mr Manoj Pande</b>, Managing Director, Statcon Energija Pvt Ltd</li> <li>• <b>Mr Marcus Wiemann</b>, Executive Director, Alliance for Rural Electrification</li> <li>• <b>Mr Stewart Craine</b>, Managing Director, Village Infrastructure Angels, Vanuatu</li> <li>• <b>Dr Tevita Tukunga</b>, Director for Energy, Ministry of Meteorology, Energy, Information, Disaster Management, Climate Change and Communications, Kingdom of Tonga</li> </ul>
<b>1300 – 1400</b>	<b>Interactive Lunch Break</b>
<b>1400 – 1515</b> <b>ICCM Room 22</b>	<b>Panel 1: Networking of R&amp;D Institutions &amp; Solar Capacity Building in ISA Countries</b>
Discussion on the importance of STAR-C on solar deployment and the benefits of collaboration among ISA Member Countries for solar innovation; incubation and start-ups; capacity building, and quality control and certification. The session will explore R&D initiatives in Member Countries and identify policy interventions required to support solar research.	
1400 – 1410 Setting the Context	<b>Session Chair: H.E. Ruateki Tekaiara</b> , Minister, Infrastructure and Sustainable Energy, Republic of Kiribati <b>Co-Chair: H.E. Idrisse Ahamed</b> , Special Advisor to the Vice President, Union of Comoros
1410 – 1515 Panel Discussion	<ul style="list-style-type: none"> <li>• <b>Moderator: Ms Cécile Martin-Phipps</b>, Director Strategy, Communication &amp; Operations, ISA</li> <li>• <b>Mr Anis Jouini</b>, Chief Executive Officer, INES (R&amp;D), France</li> <li>• <b>Dr Anshu Bharadwaj</b>, Executive Director, Center for Study of Science, Technology and Policy (CSTEP)</li> <li>• <b>Mr Bar Weiss</b>, Marketing Director, Raycatch</li> <li>• <b>Mr Christopher Dunne</b>, EMEA Regional Manager, Photovoltaic Institute Berlin, Germany</li> <li>• <b>Ms Haydi J Berrenstein</b>, National Coordinator &amp; Advisor for Environmental Policy, Office of Hon'ble President of Republic of Suriname</li> <li>• <b>Ms Meagan Fallon</b>, Chief Executive Officer, Barefoot International</li> <li>• <b>Mr Ofer Sadka</b>, Chief Executive Officer, Solview</li> <li>• <b>Mr Roland Roesch</b>, Deputy Director, IRENA Innovation and Technology Centre, Bonn</li> </ul>

<b>1400 – 1515</b> <b>ICCM Room 2.160</b>	<b>ISA CEO Conclave</b> Interaction of 30 solar chief executives with ISA Ministerial Delegation (Closed door, by invitation)
<b>1515 – 1545</b>	<b>Networking Tea Break</b>
<b>1545 – 1700</b> <b>ICCM Room 22</b>	<b>Panel 2: Aggregating Demand for the ISA Solar Market</b>
<p>Discussion on estimating and aggregate solar demand and deployment opportunities in ISA Member Countries, and then:</p> <ul style="list-style-type: none"> <li>• understanding the barriers to implementation and areas of intervention;</li> <li>• creating a common global policy framework, stakeholder network, and private sector engagement;</li> <li>• building manufacturing capacity, skilled personnel and infrastructure, and</li> <li>• increasing consumer education and innovative applications for solar.</li> </ul>	
1545 – 1555 Setting the Context	<b>Session Chair:</b> H.E. <b>Abli-Bidamon Dédériwè</b> , Minister of Mines and Energy, Togolese Republic <b>Co-Chair:</b> H.E. <b>Anand Kumar</b> , Secretary, Ministry of New and Renewable Energy, Republic of India
1555 – 1700 Panel Discussion	<ul style="list-style-type: none"> <li>• <b>Moderator: Ms Soma Banerjee</b>, CII Convener of ISA's International Committee of Chambers of Industry and Business (ICCIB) and Executive Director – Energy &amp; Infrastructure, CII</li> <li>• <b>Dr Jochen Rentsch</b>, Head of Department - Production Technologies - Surfaces and Interfaces, PV Division, Fraunhofer Institute for Solar Energy Systems ISE</li> <li>• <b>Mr Nimish Jain</b>, Head of Global Sales – Modules, Vikram Solar</li> <li>• <b>Mr Pranav Mehta</b>, Chairman-Elect, Global Solar Council and Founder Chairman, NSEFI</li> <li>• <b>Dr Souleymane Berthé</b>, Agency of Renewable Energies (AER), Mali</li> <li>• <b>Mr Vikas Bansal</b>, Global Head – Business Development, Solar EPC &amp; Utility Scale Storage, Sterling &amp; Wilson</li> <li>• <b>Mr Vineet Mittal</b>, Chairman, Avaada Group</li> </ul>
<b>1545 – 1700</b> <b>ICCM Room 2.160</b>	<b>Breakout 2: Collaboration of ISA and Heads of Energy Networks</b>
Heads of the global network of renewable energy and energy efficiency centres will discuss their activities and collaboration points with the ISA.	
1545 – 1555 Setting the Context	<b>Session Chair:</b> H.E. <b>Regilio Dodson</b> , Minister of Natural Resources, Republic of Suriname <b>Co-Chair:</b> H.E. <b>Rahelisoarimalala Andonirina</b> , Advisor to Minister, in charge of Energy, Ministry of Water, Energy and Hydrocarbons, Republic of Madagascar
1555 – 1700 Boardroom-style discussion, 25 participants	<ul style="list-style-type: none"> <li>• <b>Moderator: Mr Marcus Wiemann</b>, Executive Director, Alliance for Rural Electrification</li> <li>• <b>Prof Claudia Espinoza</b>, Coordinator of Energy Efficiency and Renewable Energy, Ministry of Energy and Mines, Republic of Peru</li> <li>• <b>Mr Gianni Chianetta</b>, President, Italia Solare, Italy and Co-Chairman, Global Solar Council</li> <li>• <b>Mr Jan Clyncke</b>, Chief Executive Officer, PV Cycle Association and Director, Global Solar Council</li> <li>• <b>Mr Lansana Bakary Mara</b>, Adviser Energy Dept Mission, Ministry of Energy and Hydraulics, Republic of Guinea</li> <li>• <b>Mr Mahama Kappiah</b>, Executive Director, ECOWAS Center for Renewable Energy &amp; Energy Efficiency</li> <li>• <b>Ms Meagan Fallone</b>, Chief Executive Officer, Barefoot International</li> <li>• <b>Mr Koen Peters</b>, Executive Director, Global Off Grid Lighting Association</li> <li>• <b>Mr Roland Roesch</b>, Deputy Director, IRENA Innovation and Technology Centre, Bonn</li> <li>• <b>Mr Tiem François Bolidja</b>, Director General, Togolese Agency for Rural Electrification and Renewable Energies</li> <li>• <b>Dr Tevita Tukunga</b>, Director for Energy, Ministry of Meteorology, Energy, Information, Disaster Management, Climate Change and Communications, Tonga</li> </ul>
<b>1700 – 1800</b> <b>ICCM Room 22</b>	<b>Panel 3: Financing Solar to Scale Up Agriculture and Universal Energy Access</b>
Discussion on how the ISA could help scale up application-based / off-grid solar deployment and facilitate access to low-cost financing in Member Countries to empower both urban and rural populations. Will cover ISA's effort to develop price exploratory tenders for solar water pump systems, solar streetlights, lighting systems and lanterns, and similar applications.	
1700 – 1710 Setting the Context	<b>Session Chair:</b> H.E. <b>Francisco Ismodes</b> , Minister of Energy and Mines, Republic of Peru <b>Co-Chair:</b> H.E. <b>Cesar Augusto Hinetrosa</b> , Secretary of Industry and Energy, Equatorial Guinea
1710 – 1800 Panel Discussion	<ul style="list-style-type: none"> <li>• <b>Moderator: Ms Mohua Mukherjee</b>, ISA Programme Ambassador</li> <li>• <b>H.E. Alem Tsehaye Woldemariam</b>, Ambassador of the State of Eritrea in India</li> <li>• <b>H.E. Ali Illiassou</b>, Ambassador of the Republic of Niger in India</li> <li>• <b>Ms Priya Selvaraj</b>, General Manager - Engineering, Siemens Gamesa Renewable Energy, India</li> <li>• <b>Mr Sugata Mukherjee</b>, Group Head (Solar &amp; New Businesses), Tata Power Delhi Distribution Ltd</li> <li>• <b>Mr Sunil Rathi</b>, Director – Marketing &amp; Sales, Waaree Energies, India</li> </ul>

<b>1700 – 1800</b> ICCM Room 2.160	<b>Breakout 3: Common Risk Mitigation Mechanisms to Unlock Solar Investment</b>
<p>Discussion on setting up a Common Risk Mitigation Mechanism (CRMM) to help diversify and pool risks on mutualised public resources and unlock significant investments, allowing governments to secure their desired quantity of electricity at optimum conditions. Discussion points:</p> <ul style="list-style-type: none"> <li>• Assessing legal and others risks involved in raising capital for solar energy projects,</li> <li>• Popular risk management mechanisms and instruments available for solar project developers, and</li> <li>• Identifying areas of underdeveloped financing risk management, moving towards customised products</li> </ul>	
1700 – 1710 Setting the Context	<p><b>Session Chair:</b> H.E. Yonis Ali Guedi, Minister of Energy, Djibouti  <b>Co-Chair:</b> H.E. Karim Camara, DEN, Ministry of Energy and Hydraulics, Republic of Guinea</p>
1710 – 1800 Boardroom-style discussion, 25 participants	<ul style="list-style-type: none"> <li>• <b>Moderator:</b> Mr Jean-Pascal Pham-Ba, Secretary General, Terrawatt Initiative</li> <li>• <b>Mr Anes Jusic</b>, Principal Banker, Power &amp; Energy, European Bank for Reconstruction and Dvpt (EBRD)</li> <li>• <b>Prof Eicke Weber</b>, Vice President, International Solar Energy Society</li> <li>• <b>Mr Nischal Agarwal</b>, Managing Director, Green Investment Group, Macquarie Capital</li> <li>• <b>Ms Soma Banerjee</b>, CII Convener of ISA ICCIB and Executive Director – Energy &amp; Infrastructure, CII</li> <li>• <b>Mr Yann Ely Andrianavalo</b>, Director of Financial and Administrative Affairs, Ministry of Water, Energy and Hydrocarbons, Republic of Madagascar</li> </ul>
<b>1800</b>	<b>End of Conference</b>

Note: The ISA Forum is located INSIDE the International Congress Centre Munich (ICCM). Accessing the Forum requires visitors to have entry passes to the ICCM.

## CONNECT

Web: <http://isolaralliance.org> | Twitter: <https://twitter.com/@isolaralliance> | <https://twitter.com/CIIEnergy>

### Government Protocol

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### Pavilion & Forum

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## INTERNATIONAL SOLAR ALLIANCE PAVILION

AT INTERSOLAR EUROPE 2018

20 - 22 June 2018, Stand B1.781, Hall B.1, Messe München, Germany

### AGENDA FOR AGORA

<p><b>20 June</b> Time to be decided</p>	<p><b>Inauguration of ISA Pavilion</b>  <b>H.E. Upendra Tripathy</b>, Interim Director General, International Solar Alliance  <b>H.E. Anand Kumar</b>, Secretary, Ministry of New and Renewable Energy, Republic of India  <b>Ministerial Delegations</b> of ISA Member Countries</p>
<p><b>21 June</b></p>	<p><b>International Solar Alliance Forum</b>  <b>0900 – 1800, 21 June 2018, International Congress Centre Munich (ICCM)</b>  The ISA Forum will feature a day-long conference, including a Ministerial Plenary, a Solar Investment Plenary, a by-invitation CEO Conclave, and panel discussions and breakout sessions on ISA's programmes and activities. The Forum has a separate agenda, and prior <b>free</b> registration via the Intersolar Europe website.</p>
<p><b>20 &amp; 22 June</b> <b>1000 – 1200</b></p>	<p><b>Presentations by ISA Partners &amp; Task Forces</b></p> <p><b>20 JUNE</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Kumar Abhishek</b>, German Chancellor's Fellow 2017 – 18   Topic: Youth, Intellect and ISA</li> <li>• <b>Mr Jean-Pascal Pham-Ba</b>, Secretary General, Terrawatt Initiative</li> <li>• <b>Ms Soma Banerjee</b>, CII Convener of ISA's International Committee of Chambers of Industry and Business (ICCIB) and Executive Director – Energy &amp; Infrastructure, CII</li> <li>• <b>Mr Rajiv Ranjan Mishra</b>, Managing Director, CLP India</li> <li>• <b>Mr Roland Roesch</b>, Deputy Director, IRENA Innovation and Technology Centre, Bonn</li> </ul> <p><b>22 JUNE</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Philippe Malbranche</b>, Director General, INES, France (Date TBD)</li> <li>• <b>Dr Anshu Bharadwaj</b>, Executive Director, Center for Study of Science, Technology and Policy (CSTEP)</li> </ul>
<p><b>20 &amp; 22 June</b> <b>1200 – 1300</b></p>	<p><b>G2G, B2G, B2B Meetings</b>  G2G, B2G and B2B meetings to explore opportunities for investment and business in ISA Member Countries</p>
<p><b>20 &amp; 22 June</b> <b>1400 – 1500</b> (10 min, 5 slides per speaker)</p>	<p><b>Innovation &amp; Start-Up Presentations</b></p> <p><b>20 JUNE</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Anil Jain</b>, Managing Director, Refex Group</li> <li>• <b>Mr Francisco da Silva Passos</b>, Energy Storage Solns Project Manager, Blue Solutions</li> <li>• <b>Mr Mike Goldstein</b>, Chief Architect &amp; Founder, Raycatch</li> <li>• <b>Mr Ofer Sadka</b>, Chief Executive Officer, SolView</li> <li>• <b>Mr Sampatkumar Dhoot</b>, Managing Director, Elgris Solar Systems</li> </ul> <p><b>22 JUNE</b></p> <ul style="list-style-type: none"> <li>• <b>Mr Manoj Pande</b>, Managing Director, Statcon Energiaa</li> </ul>
<p><b>20 &amp; 22 June</b> <b>1500 – 1530</b></p>	<p><b>Signing of New Solar Projects</b>  New solar projects in ISA Member Countries by developers, manufacturers, Financial Institutions and other stakeholders.</p>

## 20 & 22 June

1530 – 1800

(10 min, 5 slides per speaker)

## Industry & Academia Interactions

### 20 JUNE / 1530 – 1800

- **Mr Ivan Saha**, BU Head of Solar Manufacturing and CTO, Vikram Solar
- **Mr Máté Heisz**, Business Analyst, SolarPower Europe
- **Dr Norbert Henze**, Coordinator - Device and System Technology, Fraunhofer Institute for Energy Economics and Energy System Technology
- **Mr Stewart Craine**, Managing Director, Village Infrastructure Angels
- **Dr Thomas Schlegl**, Head of Group - Energy System Analysis, Department Inter-sectoral Energy Systems and Grid Integration, Fraunhofer Institute for Solar Energy Systems
- **Mr Vineet Mittal**, Chairman, Avaada Group

### 22 JUNE / 1530 – 1700

- **Mr Andre Perez**, TFE Consulting, Germany
- **Mr Antonio Segarra Lleixà**, Chief Technology Officer, Siemens Gamesa Renewable Energy
- **Mr Deepak Jain**, Vice President – International Sales, Waaree Energies
- **Mr Sugata Mukherjee**, Group Head (Solar & New Businesses), BSG, Tata Power Delhi Distribution Ltd
- **Mr Vijay P Karia**, Chairman & Managing Director, Ravin Group of Companies

## NOTES

The ISA Pavilion is located INSIDE the Intersolar Europe, Munich Expo. Visitors must have entry passes to the Expo.

The topic of the presentation should be, how your organisation will contribute to ISA Member Countries. Total time allocated to each presentation and related discussions is 10 minutes. The presentation should be 5 slides only, suggested: 1 slide about the company / organisation, 1 slide about the innovation / product / service, and 3 slides on how you propose to participate in the ISA solar economy. Please adhere to the time allotted to allow equal chance to all presenters.

## CONNECT

Web: <http://isolaralliance.org> | Twitter: <https://twitter.com/@isolaralliance> | <https://twitter.com/CIIEnergy>

### Government Protocol

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### Pavilion & Forum

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