Subject: Supply, Installation, Testing & Commissioning (SITC) of equipment and instruments for setting up the STAR Centre in Cuba and Kiribati Is including one year Comprehensive Maintenance Contract (CMC).

SECTION 1: REQUEST FOR QUOTATION (RFQ)

ISA kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

Annex 4: Description of solar trainer and demonstrator

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA highly values engaging with organizations and/or teams that reflect its geographical and diverse nature.

Thank you and we look forward to receiving your quotations.

Issued by:

Signature:

Procurement Unit

Date: 18.05.2023

SECTION 2: RFQ INSTRUCTIONS AND DATA

Introduction	 Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by ISA. This RFQ is conducted in accordance with the ISA Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFQ.
	ISA reserves the right to cancel the procurement process at any stage without any liability of any kind for ISA, upon notice to the bidders or publication of cancellation notice on ISA website.
Deadline for	05.06.2023 by 1900 HRS IST
the Submission of Quotation	If any doubt exists as to the time zone in which the quotation should be submitted, refer to <u>http://www.timeanddate.com/worldclock/.</u>
	For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.
Method of	Quotations must be submitted as follows:
Submission	E-tendering Rediseted Freedland Hadrese
	Dedicated Email Address
	 Courier / Hand delivery Other Click or tap here to enter text.
	Bid submission address: procurement@isolaralliance.org
	 File Format: PDF files only
	 File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.
	 All files must be free of viruses and not corrupted.
	 Max. File Size per transmission: 10 MB
	 It is recommended that the entire Quotation be consolidated into as few attachments as possible.
	 The bidder should receive an email acknowledging email receipt.
Cost of preparation of quotation	ISA shall not be responsible for any costs associated with a Bidder's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
Supplier Code of Conduct, Fraud, Corruption,	All prospective suppliers must read the ISA Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the ISA. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: <u>https://isolaralliance.org/images/ISA%20Supplier%20Code%20of%20Conduct_14.4.2023.final%20version.pdf</u>
	Moreover, ISA strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation.
Gifts and Hospitality	Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, ISA: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the

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	vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a ISA contract.
Conflict of Interest	ISA requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to ISA if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have an undisclosed conflict of interest shall be disqualified.
	The ISA shall have the discretion to disqualify or proceed with a bidder who has disclosed a probable conflict of interest subject to further evaluation and review of various factors such as access to sensitive information which may confer unfair advantage as against other bidders. The decision on a probable conflict of interest shall be made in the best interest of the work of the ISA.
	Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.
	The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid.
General Conditions of	Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract
Contract	https://www.isolaralliance.org/images/ISA_GTB.pdf
Special Conditions of Contract	 Cancellation of PO/Contract if the delivery/completion is delayed by 10 days Others [pls. specify]
Pre-bid Conference	Not Applicable
Eligibility	A vendor who will be engaged by ISA may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by ISA.
	It is the Bidder's responsibility to ensure that its employees, joint venture members, sub- contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by ISA.
	 Bidders must have the legal capacity to enter a binding contract with ISA and to deliver in the country, or through an authorized representative. Company registration certificate or any other document proving legal entity. The bidder must have the experience of supply of solar equipment's / hardware components. Submit copy of work order or completion certificate The bidder must have annual turnover of more than USD 100,000 - Please attach relevant documents.

Joint Venture,	If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV),				
Consortium or Association	Consortium or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized				
	Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture,				
	Consortium or Association. Refer to Clauses 22 – 27 under Solicitation Process in the Procurement Manual (will be provided on request) for details on the applicable provisions on Joint Ventures, Consortium or Association.				
Only one Bid	The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association. Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the				
	following: a) they have at least one controlling partner, director or shareholder in common; or b) any one them receive or have received any direct or indirect subsidy from the other/s; or				
	b) they have the same legal representative for purposes of this RFQ; or c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process;				
	d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or				
	e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.				
Duties and taxes	The United Nations (privileges and immunities) Act, 1947 is applicable to ISA pursuant to a notification by the host country. Therefore, ISA is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use in India. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified				
	below: All prices must: ⊠ be inclusive of VAT and other applicable indirect taxes				
	 be inclusive of VAT and other applicable indirect taxes be exclusive of VAT and other applicable indirect taxes [according to project and applicable country agreement] 				
Language of	English				
quotation	Including documentation including catalogues, instructions and operating manuals.				
Joint Venture,	If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV),				
Consortium or Association	Consortium or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV,				
	Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture,				
Desuments to	Consortium or Association. Refer to Clauses 22 – 27 under Solicitation Process in the Procurement Manual (will be provided on request) for details on the applicable provisions on Joint Ventures, Consortium or Association.				
Documents to be submitted	Bidders shall include the following documents in their quotation: ⊠ Annex 2: Quotation Submission Form duly completed and signed				
Se submitted	Annex 2: Quotation Submission Form duly completed and signed Annex 3: Technical and Financial Offer duly completed and signed and in				
	accordance with the Schedule of Requirements in Annex 1				
	\boxtimes Company Profile.				
	Registration certificate;				
	🛛 Company Profile.				

	 Descriptive Literature: Bidders shall provide full technical details of products being offered, including technical sheets and pictures showing details and general views. Specific details of items offered should be clearly stated as standard catalogues may offer options; Documents showing that the bidder has minimum of five (5) years of relevant experience – proof of purchase orders/ contract is to be submitted. Documents showing that the bidder has an experience of design, supply, installation and commissioning of Grid connected/off grid Solar PV Power Plant and experience of rendering operation and maintenance services for Solar PV units. Statement of satisfactory Performance (Certificates) from the top two clients in terms of Contract value in similar field, plus client's contact details who may be contacted for further information on those contracts; 				
Quotation	Quotations shall remain valid for 90 days from the deadline for the Submission of Quotation.				
validity period					
Price variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.				
Partial Quotes	⊠ Not permitted				
	Permitted Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes				
Alternative	⊠ Not permitted				
Quotes					
Payment Terms	\boxtimes Within 30 days upon ISA's acceptance and receipt of invoice.				
Conditions for Release of Payment	 Written Acceptance of Goods & Services, based on full compliance with RFQ requirements. 100% of goods charges after successful delivery and acceptance of goods. 100% of <u>Installation & Commissioning charges</u> after successful installation and commissioning 100% of <u>training charges</u> after completion of Training on Operation and Maintenance. 100% of <u>Comprehensive maintenance charges</u> after successful 1 year of installation and commissioning 				
Contact Person	E-mail address: anupol@isolaralliance.org				
for	Attention: Quotations shall not be submitted to this address but to the address for quotation				
correspondenc	submission above. Otherwise, offer shall be disqualified.				
e, notifications	Any delay in ISA's response shall be not used as a reason for extending the deadline for				
and	submission, unless ISA determines that such an extension is necessary and communicates a new				
clarifications	deadline to the Proposers.				
Clarifications	Requests for clarification from bidders will not be accepted any later than 2 days before the submission deadline. Responses to request for clarification will be communicated thru email.				
Evaluation method	⊠The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer				
Evaluation	⊠Full compliance with all requirements as specified in Annex 1				
criteria	⊠ Full acceptance of the General Conditions of Contract				
	Comprehensiveness of after-sales services				
	Earliest Delivery /shortest lead time				
	Others Click or tap here to enter text.				

Right not to	ISA is not bound to accept any quotation, nor award a contract or Purchase Order
accept any	· · · · · · · · · · · · · · · · · · ·
quotation	
Right to vary	At the time of award of Contract or Purchase Order, ISA reserves the right to vary (increase or
requirement at	decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%)
time of award	of the total offer, without any change in the unit price or other terms and conditions.
Type of	Purchase Order
Contract to be	⊠ Contract for Works
awarded	Other Type/s of Contract [pls. specify]
Expected date	25 June 2023
for contract	
award.	
Publication of	ISA will publish the contract awards valued at USD 100,000 and more on the websites of the CO
Contract Award	and the corporate ISA Web site.
Policies and	This RFQ is conducted in accordance with ISA Programme and Operations Policies and Procedures
procedures	
Other	The ISA is striving to achieve gender parity in all its activities. In this regard, female-owned organizations
Provisions	and/or teams with significant gender diversity are strongly encouraged to submit a proposal.
	The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA strives to engage with organizations and/or teams that reflect its geographical representation and diversity.

ANNEX 1: SCHEDULE OF REQUIREMENTS

Recognizing the urgent need to support the developing country (ISA members) with high potential for solar technology deployment, the ISA Assembly agreed to establish an international network of STAR C (Solar technology Application Resource Centre). The overarching objective of the STAR C initiative is to provide solar technology and application resourcing services to Member Countries so that these countries can achieve the ISA's vision of scaled up and accelerated large scale deployment of solar energy to meet the respective countries' priority energy access, energy transformation and energy security needs.

ISA aims to a have number of STAR centres across the globe acting as a shared facility that provides capacity for deployment of solar energy applications and research, business modelling, incubation, training, standardization and testing engaging faculty members from different disciplines/institutes of excellence and provide/use shared facilities, labs, testing centres etc.

In order to equip these STAR Centres, ISA aims to procure equipment and instruments that help the centres to offer hands on training; act as a testing facility and setup a knowledge management centre.

Such centres are being created by ISA in two countries- Cuba and Kiribati. The host institution for these STAR Centres are at

- 1. University of Havana in Cuba
- 2. Kiribati Institute of Technology in Kiribati Is.

This RFQ is for Supply, Installation, Testing & Commissioning (SITC) of equipment and instruments for setting up the STAR Centre in all the two countries Cuba and Kiribati Is including one year Comprehensive Maintenance Contract (CMC). The bidder can bid for one or more countries.

A needs assessment and situation analysis were undertaken in Cuba and Kiribati Is, to identify the high growth sectors within solar energy technology, and the attendant training needs. SHS, PV Parks, Solar rooftop and Solar Pumps are the three high growth sectors in Cuba and Kiribati Is. These sectors will drive solar training needs in the medium to long term and require trained technicians and engineers to size, install, operate and maintain solar systems for socio-economic development, especially in rural and peri-urban areas. The current solar training and testing facilities as well as the solar curriculum was evaluated for gaps through secondary research and primary stakeholder interviews with the private sector companies, industry bodies, government, and academia.

The major findings were the need for understanding of the various solar components, design, sizing, installation, operations, and maintenance. According to the evaluation of the needs and gaps, a list of solar equipment has been suggested for the STAR C to prioritize in its implementation. A detailed list of the technical specifications is provided:

Recommended Technical Specifications for Goods (Quantity given below is for one country only, the bidder has to provide the quantity for 3 countries depending on whether bidder is submitting the bid for one or both countries. Bidder can submit bids for one or both the countries.

S. No.	Item Name	Minimum technical requirements	Unit	Quantity for one country
1	Solar PV Modules	Monocrystalline/Polycrystalline Solar modules with individual capacity not less than 330 Wp (specs can be updated as per available brands). Total cumulative capacity shall be no less than 5 kWp IEC 61215 and 61730 ISO9001 and ISO14001 Warranty: 25 years	pcs	8-12*

	1		r	
2	Mounting support structure	 Aluminium/Hot-dipped Galvanised Iron ground mount with single slot U beam. Foundation type: Pile driven, ground screw, concrete pad Surface treatment: 10um thick. Anodized aluminum 6005-T5, stainless steel 304 bolts and nuts Wind load: Minimum 60m/s Warranty: 20 years 	pcs	1
3	Weather resistant HDPE junction box (DC Distribution box and AC Distribution box)	Waterproof IP65 junction box with necessary fuse and surge protections. Seal shall be designed to protect from water jets, sprays, and splashes.	pcs	1 DCDB, 1 ACDB
4	Inverter (hybrid)	 230V/48V Inverter System voltage: 48 Vdc Max PV array power: 5 kWp AC Frequency: 50/60 Hz (auto) AC Output: 5 kVA, 230V Equipped with Surge protection device Warranty: 5 years 	pcs	1
5	Battery Pack	 12V-250AH sealed deep cycle AGM battery pack with life of not less than 1000 charge cycles. Electrical Capacity at 20-Hour Rate: 1200Ah Electrical Capacity at 5-Hour Rate: 892Ah Warranty for not less than 3 years. Suitable connecting cables with 2-meter length from battery pack to Inverter. 	pcs	4
6	Battery charge controller	10A amp or above MPPT/PWM Solar Charge Controller Regulator 24V/48V Auto Switch.	pcs	1
7	Battery cable with 30 A Fuse	 MC4 In-Line Fuse Connector & 30A DC Fuse Rubber insulated, flexible, multistrand copper conductor, LT grade, single core for each terminal Cable Size: 10 sq mm Rated Voltage 1000V DC, Rated Current 30A & tested voltage 6KV (50Hz, 1min) Temperature range: -40°C to +85°C Insulation diameter wires: 2.5mm to 6mm IP67 Water & Dustproof 	pcs	1
8	Battery rack	 Heavy duty battery rack for batteries Shall be made up of Mild Steel with Rust proofing or re- enforced plastic capable of handling the battery weight Easy assembly and dismantling Shelf adjustment Warranty – 5 years 	pcs	1

		MCA segmentary relation and the Late Council of the		
9	PV Module connector	 MC4 connector pair – plug and socket 4-6 mm2. touchproof, unplugged IP2X protection, plugged IP67 temperature range from -40° to 90°C isolation material: PA cable strain relief according to IEC 61984 (06.2001) contact system: MC-contact lamellas contact material: tinned copper flame class: UL94-V0 protection class: II system voltage up to 1000V rated amperage up to 30A 	pcs	100
10	Ground fault circuit breaker	 Provides protection to people and installations against fault current to earth. Standards: IEC/EN 61008, UL 1053 Rated voltage: 230V Rated frequency: 50/60 Hz Electrical Endurance: 10000 cycle 	pcs	1
11	Earthing kit	 Lightning arrestor made with galvanized iron with anti- corrosion properties or made of Copper. Minimum Length: 1 m Minimum diameter: 25 mm Provides protection in 2m radius 	pcs	1
12	Solar instrumentation box (tool kit)	 Good quality Tool Set of international repute Drilling Diameter: 10 mm; Drill spindle connecting thread: 43 Chuck capacity, min./max.: 1.5 – 10 mm Operating power: 500 watts Package Contents: Impact drill, claw hammer, pliers and knife, spirit level, wrench, drill bit for (wood, steel and concrete), screws, wall plugs, screw driving bits and nut bits 	pcs	1
13	Vernier Caliper	Stainless steel digital calliper 150mm / 6 inches.	pcs	1
14	Digital multimeter	 Digital multi-metre (of international repute) for AC/DC voltage, resistance, capacitance, frequency measurement. Voltage: DC: 600 volts; AC: 600 volts; DC Accuracy: ± 0.5% + 3 digit; AC Accuracy: ± 1% + 3 digit Resistance: 40 M ohm; Resistance Accuracy: ± 1.5% + 3 digit Capacitance: 100 μF 1 year warranty 	pcs	2
15	Clamp meter	200A AC/DC Clamp Meter Set (of international repute)	pcs	2

		200 A ac and dc current		
		 600 V ac and dc voltage measurement range 		
		 Measurement accuracy: +/5% 		
		 18mm triangular jaw 		
		 3000 Ω resistance range 		
		continuity detection		
		CAT III 600 V safety rating		
	Duran and an	Infrared battery powered Pyrometer(of international repute)		
	Pyranometer	• Ambient operating range : 0°C - 50°C		
	(to measure the	• Storage temperature : -20°C - 65°C		
16	solar radiation	• Standards: EN 61326-1 Electromagnetic Emissions and	pcs	2
	flux density	Susceptibility EN 61010-1 General Safety EN 60825-1		
	(W/m)	Laser Safety Certification CE, CMC		
		Warranty: 1 year		
		Rugged, corrosion-resistant high performance wind speed		
		sensor		
		 Range: 0 to 50 m/s, Gust Survival 60 m/s 		
		Sensor: 12 cm cup wheel assembly		
		• 40 mm hemispherical cups		
	Wind speed	• Turning Factor: 75 cm (2.46 ft)		
17	Wind speed sensor	 Distance Constant: 2.3 m (7.5 ft.) for 63% recovery 	pcs	1
	sensor	 Threshold Sensitivity: 1.1 m/s (2.5 mph) 		
		 Transducer: Stationary coil 1300 Ohm nominal DC 		
		resistance		
		 Output Signal 4-20 mA = 0-50 m/s 		
		 Power Requirement: 8 – 30 VDC 		
		 Operating Temperature: -50 to 50°C (-58 to 122°F) 		
		3In1 Laser Tape Measure Laser		
		ABS+ manganese steel ruler belt		
		• 40 meters laser ranging +5 meters tape measure + laser		
		cross marking line + 60m laser ranging + 5m tape		
		measure + laser cross marking line		
18	Measuring tape	Battery type: Two AAA batteries	pcs	1
		• Size: 85 * 82 * 56 mm		
		Temperature range: 0-40 degrees Celsius		
		Measurement accuracy: 2mm		
		Dust and splash proof: IP54		
		Maximum/Minimum value: Minimum value 0.005,		
		maximum value 60 m		
		Spirit Level (0.5mm accuracy, without magnet): an		
		instrument designed to indicate whether a surface is		
19	Spirit level	horizontal (level) or vertical	pcs	1
		• Size/Length: Minimum 60 cm		
20	Compass	Waterproof outdoor compass.	pcs	1
20	Compass	Dial Diameter: 65 mm (minimum)	pes	1
L	I			

		• Accuracy: +/5°		
21	Pathfinder	Non-electronic solar pathfinder working on reflective principle.	pcs	2
22	Cable Cutter	 Multi-functional automatic wire stripper. Stripping range: 0.2-6.0mm2 Crimping range: 0.5-6.0mm2 AWG : 10-22AWG 	pcs	1
23	Insulation Tester	 Insulation Tester (of international repute) Measurement Range: 10 GOhm Test Voltage: 50V, 100V, 250V, 500V, 1000 V Auto Discharge: Discharge Time0.5 Second for C= 1 F or Less Live Circuit Indicator: Inhibit Test if Terminal Voltage> 30 Volts Prior to Initializations of Test 	pcs	1
24	IV Curve Tracer	 Device should of good quality and of international repute Device allows the measurement of the IV characteristic of photovoltaic modules as well as strings and arrays up to 1500 V-DC Voltage: 25V / 100V / 500V / 1500V Current: 2A / 5A / 10A / 20A Temperature: -40°C - +100°C with Pt1000 Irradiance: 0 - 1300W/m2 (Standard sensor) Accuracy: Sampling rate max. 100kHz Resolution 0.01V - 0.25V, 0.005A - 0.01A (depending on sel. range) Accuracy of the a/d converter 0.08% of FSR±1 LSB Accuracy Peak power measurement: ±5% Reproducement: ±2-3% 	pcs	1
25	PV Solar Energy Advanced Trainer <i>Details in Annex</i> 4	 Modular trainer for the theoretical and practical study of the electric energy generation from photovoltaic panels. Intro to solar thermal (hot water) and solar PV systems. Electronic charge regulation module, with LCD display, MPPT tracking and energy monitor. Load management module with three independent single-phase outputs for the dynamic study of different load types. Active DC load used in the renewable energies laboratories configurable as constant resistance or constant current. Network monitor module used to measure electrical parameters in a single phase circuit Circuit breaker module. Fixed single phase power source rated at mains voltage with auxiliary 12 Vdc fixed regulated voltage output to power measurement modules DC load module. It includes a 20W dichroic lamp and a 3W LED lamp, with independent switches. 	pcs	1

		 Inclinable photovoltaic panel, approx. 90W, 12V, complete with a cell for measuring the solar irradiation and a temperature sensor. Battery and battery protection module. A Grid-tie inverter output at mains voltage, 12V, 300W. Multifunction measurement module: solar irradiation (up to 1000 W/m2), solar panel temperature (up to 400°C), 2 DC power meters (65Vdc, 20Adc, 1000W) and 1 AC power meter (512Vac, 20Aac, 1000W). Off-grid inverter module, with sinusoidal output at mains voltage. Average power: 300 W. Sun simulator consisting of halogen lamps to provide energy to the photovoltaic module for indoor use. Three level frame. 		
26	Solar Energy Demonstrator Details in Annex 4	 Intro to generation of electric power from sun via solar PV How solar cells work Battery storage techniques Conversion from AC to DC power Model No.: LB 	pcs	1
27	Cables	Solar Flex-X 1x4 black	m	100
28	Soldering iron and plugs	 Electric Soldering Iron 220V-110V Kit Welding Repair Tools. Voltage: AC220-240V ORAC100-130V Power: 80W Frequency: 50Hz/60HZ Temperature Range: 180~500°C/356~932°F Temperature Stability: ‡5 C Heating Type: W more Ceramics Element Soldering Iron Tips: 900M-B1.2 Wire Length: 1.4m / 55.12inch (minimum) 	pcs	1
29	PPE kit	 Disposable protective clothing with non-toxic, tear-resistant, waterproof, oil-proof, breathable, anti-static, dust-proof, anti-liquid splashing and other functions. Sizes: L: Bust: 130cm; Suitable height: 173cm (10 nos.) XL: Bust: 135cm; Suitable height: 178cm (10 nos.) 2XL: Bust: 140cm; Suitable height: 181cm (10 nos.) 	pcs	30

*Depending on final capacity of solar panels to be offered by the bidders. At least six 350 watt-peak solar panels required for a 2 kWp system (2000/350=5.7).

[#]Batteries within the capacity range of 12V- 200 Ah to 12V- 300 Ah are to be provided for total storage capacity of 12V- 1250 Ah.

Additional items to be considered for Cuba:

S. No.	Item Name	Minimum technical requirements	Unit	Quantity

1	<mark>PV reference</mark> module	Same classification as above	pcs	1
2	Spectroradiomet er to measure the solar spectral distribution between 300 and 2500nm	Combines the MS-711 and MS-713. The MS-711 measures between 300nm and 1100nm, while the MS-713 covers the near-infrared (NIR) range between 900nm and 2500nm. Reference: EKO WISER II Spectroradiometer.	kit	1
3	Infrared Camera PV Inspection	Professional thermal imager: resolution 640 × 480 pixels, focus manual/auto, laser, thermal sensitivity < 40 mK, standard lens, design with wrist strap, along with the rotatable, fold-out display with high brightness (to be seen in the sun), with standart accesories. Reference: TESTO 890-1 Order-Nr. 0563 0890 X1	Kits	1
4	Professional single-handed 3- axis gimbal	For DSLR and small cinema cameras, Tested payload of up to 4.5 kg Reference: . DJI RS 3 Pro	U	1
5	Four-Quadrant Bipolar Power Supply for PV I-V curve analysis	Four-Quadrant Bipolar Power Supply for PV I-V curve analysis for operating in four-quadrant mode. Umax± 60V, Imax ±20A, 1200W, power input 220-240 Vac 60Hz Reference: matsusada DOS60-20	kit	1
6	DAQ device with 8 SE simultaneous analog inputs	DAQ device with 8 SE simultaneous analog inputs, 16-bit resolution, 50 kS/s/ch sample rate, 8 digital I/O, and 1 counter input Reference: USB-1608FS-Plus	U	2
7	<mark>Small Area Solar</mark> Simulator	Solar Simulator, Class AAA, 150W, 50×50mm, 50x50mm at 1 sun, Included Power Supply: (601-150) 150W Adjustable Power with Touchscreen Control CE Compliant, are a 150W xenon arc lamp, filter holder, height-adjustable stand, manual attenuator, manual shutter, beam turner, and testing report	kit	1
8	Solar pumping demonstrative system	PV modules, structure for PV modules, water pump, controller, protection box, accessories	<mark>kit</mark>	1
9	Air Conditioning Unit	Refrigeration capacity: 2 Tons of refrigeration (24,000 BTU or 7 kWh) Technology: inverter Type: split with outdoor unit Power supply voltage: 220-240V 50-60Hz	pcs	1
10	Adapter, 10/100 RJ45 Ethernet to 2 x RS422/RS485 Serial	Adapter, 10/100 RJ45 Ethernet to 2 x RS422/RS485 Serial Reference: ES-313	Kit	2

The company selected for installation and commissioning should ensure proper synchronization and integration of the solar system and associated components to enable productive loads and smooth operation.

Notes:

- 1. The offered PV Modules should comply with the relevant IEC standards, including but not limited to IEC 61215, IEC 61730, UL 61730, IEC 62716 as well as local country's standards.
- 2. All solar components imported to Cuba and Kiribati Is must comply with the import quality standards for these countries.
- 3. Brands mentioned (if any) are indicative only. ISA may consider equivalent brands meeting the specifications.
- 4. Bidders are free to procure items locally within the mentioned country as well.

The company needs to submit relevant documents towards compliance of the above standard.

General Guidance

- The bidder can bid for one or more countries out of the two countries.
- The bidder can source the equipment from anywhere, but the equipment should be of good quality meeting the specifications as listed in the table.
- In case of battery, the bidder can procure it locally where the centre is being established.
- The preferred mode of transportation will be air freight, however economical route needs to be considered. The delivery, commissioning time in each country for all the equipment is maximum 90 days.
- The list if the equipment given above is only for one country. However, bidder needs to consider the same set of equipment for all two countries in case the bidder is planning to submit the bid for two countries. Additional items need to be procured for Cuba, the list of additional items is also given in the RFQ document.
- It is bidder's responsibility to arrange labour or technicians for installation of equipment. The cost can be included in the final costing of the equipment.
- The bidder will provide manufacturer's warranty for all the equipment with complete documentation.

B. Objective

The objective of the assignment is to set up a model solar training and application resource centre (STAR C) lab at the **University of Havana; Cuba and Kiribati Institute of Technology in Kiribati Is.**

C. Scope of Work

- 1. Component A: Supply, installation and Commissioning of the equipment's given in the above table.
- 2. Component B: Training of the Country's staff on Operation and Maintenance practice of the equipment and instruments.
- 3. Component C: Comprehensive Operation and Maintenance for 1 year post commissioning.

The roles and responsibilities of the bidder and ISA are outlined below: Bidder's Terms of reference:

- Design concepts
- Supply of materials and products
- Provide adequate skilled labour for installation and commissioning
- Construction supervision / contract management
- Quality control plan (QCP) and Safety plan

- Commissioning of project
- Mentoring and training, building operating staff for operation and maintenance
- Operation and Maintenance for first year and optional service plan after the first year

ISA and Country's identified STAR-Cs responsibilities:

- Provide location to install solar panels as per the contract.
- Review for approval design submittals
- Witness inspections and test witnesses to verify attainment of performance requirements
- Make progress payments for any service agreed
- Allow consultants access to STAR-C premises for site visit/energy audit exercise.
- Approve any contracts agreed with the consultant.

Payment Terms

For Component-A (Supply, Installation and Commissioning of the equipment's)

S. No.	Description of Deliverables	Timelines	Release of payment	
1	Kick-off meeting with a tentative plan	1 Week	20%	
	for supply of material, Installation &			
	Commissioning			
2	Dispatch of material (Document proof of dispatch)	<mark>3 Weeks</mark>	10%	
3	Successful delivery of material on site.	<mark>10 Weeks</mark>	50%	
4	Successful Installation, Commissioning	<mark>12 Weeks</mark>	15%	
5	After successful operation for 3		5%	
	months			

Notes:

- i. Transportation cost will be paid at the time of dispatching of the material.
- ii. Custom duty/excise duty will be paid on actual after submission of invoice and proofs.
- iii. Part payments will be allowed for Component-A pricing.

For Component-B (Training of the Country's staff on Operation and Maintenance practice of the equipment and instruments)

S. No.	Description of Deliverables	Timelines	Release of payment
1	Training of the Country's staff on Operation and Maintenance practices	Within 2 Weeks after Successful Installation & Commissioning	100%

Notes:

i. Training of 3-5 people for maximum 4 days on day-to-day O&M of the equipment's.

For Component-C (Comprehensive Operation and Maintenance for 1 year post commissioning)

i. Payment will be processed in two tranches, 1st tranche at the end of six months after commissioning and 2nd Tranche at the end of 12 months after commissioning.

Delivery Requirements

	Delivery Requirements			
Delivery date and time	Bidder shall complete the delivery and installation within 90 days from the issuance of Contract.			
Delivery Terms (INCOTERMS 2020)	Delivered at Place			
Customs clearance	 □ Not applicable Shall be done by: □ Name of organisation (where applicable) ☑ Supplier/bidder □ Freight Forwarder 			
Exact Address(es) of Delivery Location(s)	Cuba: University of Havana, Cuba Kiribati Is: Kiribati Institute of Technology			
Distribution of shipping documents (if using freight forwarder)	Bidder responsibility			
Packing Requirements	Safe delivery of supplies, handling will be bidders responsibility			
Training on Operations and Maintenance	Within 14 days of delivery and installation			
Warranty Period	At least one year			
After-sales service and local service support requirements	One year			
Preferred Mode of Transport	Air			

NOTES:

- a. Bidder may quote for any of the two countries, or all countries based on their interest. In case, bidder is quoting for more than one country, **Bidders shall submit separate financial offer for each country they quote. The bid for different countries should be clearly marked with the country's name.**
- b. The products/goods/parts of machineries must be recalled by the manufacturer/ bidder/ supplier at the manufacturers/ bidder/ suppliers cost if rejected by ISA/ purchaser or end user because of the problems with quality. The supplier/ bidder/ manufacturer will be obliged to replace the products/goods/parts of machineries in question at its own cost with a new one of acceptable quality.
- c. The supplier will be responsible for protection of materials, property and equipment before successful delivery and handover to ISA.
- d. Prices quoted must be inclusive of all costs necessary to supply these items, including delivery, warranty, transport cost, insurance, materials, installation, training and commissioning etc.
- e. OEM of equipment's' can be from any country. However, meeting the technical specifications is mandatory requirement.
- f. Items can be procured locally, within the country. However, bidder shall provide 1 year CMC as per the contract.

ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

Company Profile

Item Description	Detail			
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.			
Legal Address, City, Country	Click or tap here to enter text.			
Website	Click or tap here to enter text.			
Year of Registration	Click or tap here to enter text.			
Legal structure	Choose an item.			
Are you a UNGM registered vendor?	□ Yes □ No If yes, insert UNGM Vendor Number			
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	⊠ Yes □ No			
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	⊠ Yes □ No			
Does your Company have a written Statement of its Environmental Policy? (<i>If yes,</i> <i>provide a Copy</i>)	⊠ Yes □ No			
Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (<i>If yes, provide a Copy</i>)	⊠ Yes □ No			

Is your company a member of the UN Global Compact		⊠ Yes □ No			
Bank Information		Bank Name: Cl	ick or tap here t	to enter text.	
		Bank Address:	Click or tap her	e to enter text.	
		IBAN: Click or t	ap here to ente	er text.	
		SWIFT/BIC: Clie	ck or tap here to	o enter text.	
		Account Currency: Click or tap here to enter text.			
		Bank Account Number: Click or tap here to enter text.			
		Previous rele	vant experience	e: 3 contracts	
Name of previous	Client	& Reference	Contract	Period of activity	Types of activities
contracts		act Details ding e-mail	Value		undertaken

Bidder's Declaration

Yes	No	
		Requirements and Terms and Conditions: I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
		I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
		Ethics : In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ ;has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
		I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the ISA or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the ISA and we have read the ISA Supplier Code of Conduct: <u>https://isolaralliance.org/images/ISA%20Supplier%20Code%20of%20Conduct 14.4.2023.final%20version.pdf</u> and acknowledge that it provides the minimum standards expected of suppliers to the UN.
		Conflict of interest: I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.
		Prohibitions, Sanctions: I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
		Bankruptcy : I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.

Yes	No	
		Offer Validity Period: I/We confirm that this Quote, including the price, remains open for acceptance for the
		Offer Validity.
		I/We understand and recognize that you are not bound to accept any Quotation you receive, and we certify
		that the goods offered in our Quotation are new and unused.
		By signing this declaration, the signatory below represents, warrants and agrees that he/she has been
		authorised by the Organization/s to make this declaration on its/their behalf.

Signature: _____

Title: Click or tap here to enter text.

Date: Click or tap to enter a date.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER - GOODS

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	RFQ/XXXX/IND 2022	Date: Click or tap to enter a date.

Technical Offer

Qualification Criteria

Please fill this and attach relevant documents. Only quotations of bidders qualifying against the below criteria will be evaluated.

Qualifying Criteria	Yes/No	List of supporting documents
Bidders must have the legal capacity to enter a binding		
contract with ISA and to deliver in the country, or		
through an authorized representative.		
Bidders must have the legal capacity to enter a binding		
contract with ISA and to deliver in the country, or		
through an authorized representative. Company		
registration certificate or any other document proving		
legal entity.		
The bidder must have the experience of supply of solar		
equipment's / hardware components. Submit copy of		
work order or completion certificate		
The bidder must have annual turnover of more than USD		
100,000 - Please attach relevant documents.		

ISA reserves the right to reject the bid if it determines that the selected bidder has not provided the supporting documents against the Qualifying Criteria.

Technical Criteria

Provide the following:

- a brief description of your qualification and capacity that is relevant to the Scope of Works;
- a brief method statement and implementation plan;

Technical offer should encompass detailed specifications, including make, complying standards, relevant test certificate as applicable for each of the component proposed to be supplied by the bidder under the RFQ in line with the table below.

Bidder can submit the details for one or more countries. For each country, please specify the country name at the top of the table.

Sr.	Particulars	Quantity	Detailed Specification	Make/ Model	Complying standard	Period of Warranty
1	Solar PV Modules					

Sr.	Particulars	Quantity	Detailed Specification	Make/ Model	Complying standard	Period of Warranty
2	Mounting support structure					
3	Weather resistant HDPE junction box (DC Distribution box and AC Distribution box)					
4	Inverter (hybrid)					
5	Battery					
6	Battery charge controller					
7	Battery cable with 20A Fuse					
8	Battery rack					
9	PV Standard 4 connector					
10	Ground fault circuit breaker					
11	Earthing kit					
12	Solar instrumentation box (tool kit)					
13	Vernier Caliper					
14	Digital multimeter					
15	Clamp meter					
16	Pyrometer					
17	Wind speed sensor					
18	Measuring tape					
19	Spirit level					
20	Compass					
21	Pathfinder					
22	Cable Cutter					
23	Insulation tester					
24	IV Curve Tracer					
25	PV Solar Energy Advanced Trainer					
26	Solar Energy Demonstrator					
27	Cables					

Sr.	Particulars	Quantity	Detailed Specification	Make/ Model	Complying standard	Period of Warranty
28	Soldering iron and plugs					
29	PPE kit					

List of additional items to be considered for Cuba

Sr.	Particulars	Quantity	Unit Price (USD)	Total Price (USD)
1	PV reference module			
2	Spectroradiometer to measure the solar spectral distribution between 300 and 2500nm			
3	Infrared Camera PV Inspection			
4	Professional single-handed 3-axis gimbal			
5	Four-Quadrant Bipolar Power Supply for PV I-V curve analysis			
6	DAQ device with 8 SE simultaneous analog inputs			
7	Small Area Solar Simulator			
8	Solar pumping demonstrative system			
9	Air Conditioning Unit			
10	Adapter, 10/100 RJ45 Ethernet to 2 x RS422/RS485 Serial			

The submission of proposal should highlight in subject line "SITC for equipment in Cuba and Kiribati Is"

Financial Offer

Bidders can quote for any of the two countries or for both the countries based on their interest.

Bidders shall submit separate financial offer for each country they quote. For each country, please specify the country name at the top of the table.

Financial offer should encompass the quantity and price as applicable for each of the component proposed to be supplied by the bidder under the RFQ in line with the table below:

Submission for the Country......(fill the country name)

Sr.	Particulars	Quantity	Unit Price (USD)	Total Price (USD)
1	Solar PV Modules			
2	Mounting support structure			
3	Weather resistant HDPE junction box (DC Distribution box and AC Distribution box)			
4	Inverter (hybrid)			
5	Battery			
6	Battery charge controller			
7	Battery cable with 20A Fuse			
8	Battery rack			
9	PV Standard 4 connector			
10	Ground fault circuit breaker			
11	Earthing kit			
12	Solar instrumentation box (tool kit)			
13	Vernier Caliper			
14	Digital multimeter			
15	Clamp meter			
16	Pyrometer			
17	Wind speed sensor			
18	Measuring tape			

Sr.	Particulars	Quantity	Unit Price (USD)	Total Price (USD)
19	Spirit level			
20	Compass			
21	Pathfinder			
22	Cable Cutter			
23	Insulation tester			
24	IV Curve Tracer			
25	PV Solar Energy Advanced Trainer			
26	Solar Energy Demonstrator			
27	Cables			
28	Soldering iron and plugs			
29	PPE kit			

List of additional items to be considered for Cuba. These items are in addition to the above items for Cuba only.

Sr.	Particulars	Quantity	Unit Price (USD)	Total Price (USD)
1	PV reference module			
2	Spectroradiometer to measure the solar spectral distribution between 300 and 2500nm			
3	Infrared Camera PV Inspection			
4	Professional single-handed 3-axis gimbal			
5	Four-Quadrant Bipolar Power Supply for PV I-V curve analysis			
6	DAQ device with 8 SE simultaneous analog inputs			
7	Small Area Solar Simulator			
8	Solar pumping demonstrative system			
9	Air Conditioning Unit			

Sr.	Particulars	Quantity	Unit Price (USD)	Total Price (USD)
	Adapter, 10/100 RJ45			
10	Ethernet to 2 x			
	RS422/RS485 Serial			

SL NO.	BRIEF DESCRIPTION OF GOODS/ SERIVCES	Price in USD	Customs duty/excise duty/other taxes*
1	Component A: Supply of required solar equipment's* (As detailed out above) and Installation & Commissioning		
2	Component B: Training Charges		
3	Component C: Comprehensive maintenance of the system for the period of one year form the date of commissioning.		
	Total Price		
	Transportation Price (up to delivery site)		
	Insurance Price (up to delivery site)		
	Other Charges (specify)		
	Total Final and All-inclusive Price		

• Please provide details of the nature of the taxes. Taxes will be paid on actual basis on submission of documents proving the nature and the amount of tax.

ISA will evaluate the financial offers received from the bidders on the basis of total quoted price excluding tax.*ISA reserves the rights to select/deselect items from list of equipment's.

Compliance with Requirements

		You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter - offer	
Minimum Technical Specifications			Click or tap here to enter text.	
Delivery Term (INCOTERMS)			Click or tap here to enter text.	
Delivery Lead Time			Click or tap here to enter text.	
Warranty and After-Sales Requirements			Click or tap here to enter text.	
Validity of Quotation			Click or tap here to enter text.	
Payment terms			Click or tap here to enter text.	
Other requirements [pls. specify]			Click or tap here to enter text.	

Other Information:

Estimated weight/volume/dimension of the Consignment:	Click or tap here to enter text.
Country/ies of Origin:	Click or tap here to enter text.

(if export licence required this must be submitted	
if awarded the contract)	

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.		
Exact name and address of company	Authorized Signature:	
Company NameClick or tap here to enter text.	Date:Click or tap here to enter text.	
Address: Click or tap here to enter text.	Name:Click or tap here to enter text.	
Click or tap here to enter text.	Functional Title of Authorised	
Phone No.:Click or tap here to enter text.	Signatory:Click or tap here to enter text.	
Email Address:Click or tap here to enter text.	Email Address: Click or tap here to enter text.	

ANNEX 4: DESCRIPTION OF SOLAR TRAINER AND DEMONSTRATOR

SOLAR ENERGY TRAINER

Small and compact in design for easy use in the classroom and remote sites. Introduction to solar thermal (hot water) and solar photovoltaic systems. Introduction the Kcal (BTU) measurements and calculate the heat absorbing capacity of solar panels. Familiarization with flow meters and electronic thermometers which are provided on the control panel. Comparison output and efficiency of different configurations by assembling the collectors using the interchangeable parts.

Model may vary as per the items available in the market.



SOLAR ENERGY DEMONSTRATOR

Introduce students to the generation of electrical power from the sun via solar photovoltaic cells. Study of electrical solar energy technology by explaining how the solar cells work, battery storage techniques and conversion from DC to AC power.

Model may vary as per the items available in the market.



ANNEX 5: CHECKLIST FOR SUBMISSION OF BID

Item	Yes, we have submitted	If you cannot submit, pls. indicate the reason
Technical Proposal		Click or tap here to enter text.
Filled up Annex 2 and Bidder Declaration form		
Registration Certificate		
Annual Turnover Certificate		
Documents against Qualifying criteria as per Annexure-3		
Financial Proposal		Click or tap here to enter text.
Quoted prices for all items in the list		
Quoted prices for Transportation (up to the delivery site)		
Quoted prices for Insurance (up to the delivery site)		
Quoted prices for VAT or other taxes and duties		

The submission of proposal should highlight in subject line "SITC for equipment in Cuba and Kiribati"