

## REQUEST FOR QUOTATION (RFQ)

RFQ Reference: 05/01/23RFQ/ISA	Date: 09 <sup>th</sup> February 2023
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### SECTION 1: REQUEST FOR QUOTATION (RFQ)

ISA kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This Request Letter

Section 2: RFQ Instructions and Data

Annex 1: Terms of Reference

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, will not be considered for evaluation.

The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA highly values engaging with organizations and/or teams that reflect its geographical and diverse nature.

Thank you and we look forward to receiving your quotations.

Issued by: Procurement Unit

Signature:

Name: Sudhakar Upadhyay

Title:

Date: 09.02.2023

## SECTION 2: RFQ INSTRUCTIONS AND DATA

<b>Introduction</b>	<p>Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by ISA.</p> <p>Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFQ.</p> <p>ISA reserves the right to cancel the procurement process at any stage without any liability of any kind for ISA, upon notice to the bidders or publication of cancellation notice on ISA website.</p>
<b>Deadline for the Submission of Quotation</b>	<p><b>22nd February 2023 18.00 Hrs (IST)</b></p> <p>If any doubt exists as to the time zone in which the quotation should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a>.</p>
<b>Method of Submission</b>	<p>Quotations must be submitted as follows:</p> <p><input type="checkbox"/> E-tendering</p> <p><input checked="" type="checkbox"/> Dedicated Email Address</p> <p><input type="checkbox"/> Courier / Hand delivery</p> <p><input type="checkbox"/> Other <a href="#">Click or tap here to enter text.</a></p> <p>Bid submission address: <b>procurement@isolaralliance.org</b></p> <ul style="list-style-type: none"> <li>▪ File Format: <b>pdf, jpeg, zip</b></li> <li>▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>▪ All files must be free of viruses and not corrupted.</li> <li>▪ Max. File Size per transmission: <b>35 MB</b></li> <li>▪ Mandatory subject of email: <b>RFQ for for Regulatory Support</b></li> <li>▪ Multiple emails must be clearly identified by indicating in the subject line “email no. X of Y”, and the final “email no. Y of Y”.</li> <li>▪ It is recommended that the entire Quotation be consolidated into as few attachments as possible.</li> </ul>
<b>Cost of preparation of quotation</b>	<p>ISA shall not be responsible for any costs associated with a Supplier’s preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.</p>
<b>Supplier Code of Conduct, Fraud, Corruption,</b>	<p>All prospective suppliers must read the ISA Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the ISA.</p> <p><a href="http://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unscc/conduct_english.pdf">www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unscc/conduct_english.pdf</a></p> <p>Moreover, ISA strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation.</p>
<b>Gifts and Hospitality</b>	<p>Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, ISA: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a ISA contract.</p>
<b>Conflict of Interest</b>	<p>ISA requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to ISA if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.</p>

	<p>Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have an undisclosed conflict of interest shall be disqualified. ISA shall reserve the right to disqualify or proceed with a bidder after due consideration of the nature of the conflict of interest, which must be decided in the best interest of the ISA.</p> <p>Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.</p> <p>The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid.</p>
<b>General Conditions of Contract</b>	<p>Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract</p> <p>✓ <a href="#">General Terms and Conditions / Special Conditions for Contract.</a></p>
<b>Special Conditions of Contract</b>	<p>✓ Cancellation of PO/Contract if the delivery/completion is delayed by [15 days]</p> <p>✓ Cancellation of contract if the contractor does not show diligent action and processes for contract delivery.</p>
<b>Eligibility</b>	<p>A vendor who will be engaged by ISA may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by ISA.</p> <p><b>Relevant Experience:</b></p> <ol style="list-style-type: none"> <li>a. Must have developed a minimum of five (5) policy/regulatory frameworks relating to clean energy in Africa or other developing regions.</li> <li>b. Bidding Team must include the following experts in addition to others: <ol style="list-style-type: none"> <li>i. A Regulatory Expert</li> <li>ii. A Finance and Investment Expert</li> <li>iii. A Clean Energy Policy Expert</li> <li>iv. An Econometrics or Economist</li> <li>v. A Legal Expert</li> </ol> </li> <li>c. Demonstrable networks with government or regulatory authorities in Africa. Networks in Ethiopia, Guinea, Sudan and Somalia would be an advantage.</li> <li>d. Demonstrable experience in working policy/regulatory sector in Africa relating to Solar Energy.</li> <li>e. Demonstrable ability to research the documents mentioned in the scope of work.</li> <li>f. Demonstrated experience working with a multitude of stakeholders from various disciplines and backgrounds including Government, civil societies and communities, private sector, development partners and donors.</li> </ol> <p>Written Self-Declaration that the company or expert is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List. Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.</p>
<b>Currency of Quotation</b>	<p>Quotations shall be quoted in <b>USD</b></p>
<b>Joint Venture, Consortium or Association</b>	<p>Consortiums are strongly encouraged.</p> <p>If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or</p>

	Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to 22 – 27 under Solicitation Process in the Procurement Manual for details on the applicable provisions on Joint Ventures, Consortium or Association.
<b>Only one Bid</b>	<p>The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association.</p> <p>Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:</p> <p>a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or</p> <p>b) they have the same legal representative for purposes of this RFQ; or</p> <p>c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process;</p> <p>d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or</p> <p>e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.</p>
<b>Duties and taxes</b>	<p>The United Nations (privileges and immunities) Act, 1947 is applicable to ISA pursuant to a notification by the host country. Therefore, ISA is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below:</p> <p>All prices must:</p> <p><input type="checkbox"/> be inclusive of VAT and other applicable indirect taxes</p> <p><input checked="" type="checkbox"/> <b>be exclusive of VAT and other applicable indirect taxes</b></p>
<b>Language of quotation</b>	<b>ENGLISH</b>
<b>Documents to be submitted</b>	<p>Bidders shall include the following documents in their quotation:</p> <p><input checked="" type="checkbox"/> Annex 2: Quotation Submission Form duly completed and signed</p> <p><input checked="" type="checkbox"/> Annex 3: Financial Offer duly completed and signed and in accordance with the Terms of Reference in Annex 1. Needs to be submitted separately in password protected document (PDF)</p> <p><input checked="" type="checkbox"/> The CVs of the proposed staff.</p> <p><input checked="" type="checkbox"/> The supporting document proving the expertise requested.</p> <p><input checked="" type="checkbox"/> The signed statements of availability from team members.</p> <p><input checked="" type="checkbox"/> Understanding of the Project</p> <p><input checked="" type="checkbox"/> Methodology for executing the project</p> <p><input checked="" type="checkbox"/> Proof of bidder's expertise in the field of legal, regulatory, financial and micro-economics in Africa.</p> <p><input checked="" type="checkbox"/> Two organisational references for the last five years</p> <p><input checked="" type="checkbox"/> Overview of similar work done in the last five years</p> <p>The offer may be sent as a single PDF document containing all the above mentioned documents.</p>
<b>Quotation validity period</b>	Quotations shall remain valid for <b>90</b> days from the deadline for the Submission of Quotation.
<b>Price variation</b>	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.
<b>Partial Quotes</b>	<p><input checked="" type="checkbox"/> <b>Not permitted</b></p> <p><input type="checkbox"/> Permitted Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes</p>
<b>Alternative Quotes</b>	<input checked="" type="checkbox"/> <b>Not permitted</b>

	<input type="checkbox"/> Permitted								
<b>Payment Terms</b>	<p>a) The successful bidder will provide a fixed price chargeable to ISA for the entire scope of work.</p> <p>b) The timeline for the payment shall be as follows:</p> <table border="1" data-bbox="359 302 1356 504"> <thead> <tr> <th>Deliverable</th> <th>Payment Schedule</th> </tr> </thead> <tbody> <tr> <td>Inception Report and Workplan approval</td> <td>20%</td> </tr> <tr> <td>Research Report and recommendations final submission and acceptance by ISA</td> <td>30%</td> </tr> <tr> <td>Development of the required policy/ regulatory framework for the identified countries.</td> <td>50%</td> </tr> </tbody> </table> <p>c) ISA will not reimburse/pay the successful bidder for the following:</p> <ol style="list-style-type: none"> <li>1. Any travel undertaken for the completion of any deliverable;</li> <li>2. Any amount/fees charged by a subcontractor or vendor engaged by the successful bidder;</li> <li>3. Any additional charges incurred in relation to the scope of work.</li> </ol>	Deliverable	Payment Schedule	Inception Report and Workplan approval	20%	Research Report and recommendations final submission and acceptance by ISA	30%	Development of the required policy/ regulatory framework for the identified countries.	50%
Deliverable	Payment Schedule								
Inception Report and Workplan approval	20%								
Research Report and recommendations final submission and acceptance by ISA	30%								
Development of the required policy/ regulatory framework for the identified countries.	50%								
<b>Conditions for Release of Payment</b>	<input checked="" type="checkbox"/> <b>Written Acceptance of Services based on full compliance with RFQ requirements</b> <input type="checkbox"/> Others [pls. specify]								
<b>Contact Person for correspondence, notifications and clarifications</b>	<p>E-mail address:  <b>procurement@isolaralliance.org</b></p> <p>Any delay in ISA's response shall be not used as a reason for extending the deadline for submission, unless ISA determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>								
<b>Clarifications</b>	<p>Requests for clarification from bidders will not be accepted any later than <b>2 days</b> before the submission deadline. Responses to request for clarification will be communicated <b>procurement@isolaralliance.org</b> copied to <a href="mailto:sunayanabhatnagar@isolaralliance.org">sunayanabhatnagar@isolaralliance.org</a></p>								
<b>Evaluation method</b>	<input checked="" type="checkbox"/> <b>The Contract or Purchase Order will be awarded to the lowest price technically compliant offer</b>								
<b>Evaluation criteria</b>	<input checked="" type="checkbox"/> <b>Full compliance with all requirements as specified in Annex 1</b> <input checked="" type="checkbox"/> <b>Full acceptance of the General Conditions of Contract</b>								
<b>Right not to accept any quotation</b>	ISA is not bound to accept any quotation, nor award a contract or Purchase Order								
<b>Right to vary requirement at time of award</b>	At the time of award of Contract or Purchase Order, ISA reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.								
<b>Type of Contract to be awarded</b>	<input checked="" type="checkbox"/> <b>Contract for Services</b>								
<b>Expected date for contract award.</b>	28 <sup>th</sup> February 2023								
<b>Policies and procedures</b>	This RFQ is conducted in accordance with ISA Programme and Operations Policies and Procedures								

## ANNEX 1: TERMS OF REFERENCE

### 1. BACKGROUND

The International Solar Alliance (ISA) is an inter-governmental organization headquartered in Gurgaon, India. Currently 112 Countries have signed ISA Framework Agreement of which 92 Countries have ratified the Agreement. The membership is open to all the UN recognized Countries. The vision and mission of the ISA is to provide a dedicated platform for cooperation among countries where the global community, including bilateral and multilateral organizations, corporates, industry, and other stakeholders, can make a positive contribution to assist and help achieve the common goals of increasing the use of solar energy in meeting energy needs of ISA Member Countries in a safe, convenient, affordable, equitable and sustainable manner. For further information about ISA, kindly refer ISA website- <https://isolaralliance.org/>.

#### A. Project Title

Research, assessment and analysis of existing and emerging policy, legal and institutional issues relating to the development of sustainable mini-grids and other high-powered solar energy solutions in Africa, with focus on Ethiopia, Guinea, Sudan, and Somalia; and the development of requisite policy and regulatory frameworks for sustainable solar energy deployment in the region.

#### B. Project Description

Accelerating global attainment of the SDG Goals of universal energy access, energy security and energy transition remains key priority for the ISA, as a key driver of inclusive growth and gateway to abating climate change. The ISA in keeping with its 5-year strategic plan to provide programmatic support to member countries will be rolling out regulatory support to member states in establishing sustainable and viable solar-receptive regulatory frameworks.

The ISA seeks to provide this support in two phases. It will commence with the initial phase of comprehensive research to assess existing and emerging policy, legal and institutional issues relating to deploying solar energy in the country.

The second phase will cumulate in developing a model regulatory support framework for the viability and sustainability of solar energy in each country.

ISA has identified a few countries- Ethiopia, Guinea, Sudan and Somalia to serve as benchmark countries for regulatory support at this time. This support will be a high-level policy and regulatory support that will be targeted to suit the regulatory, financial, and socio-political needs of each region.

#### C. Scope of Work

- a) Research, assess and analyze existing and emerging policy/regulatory frameworks relating to mini-grids and solar-energy deployment in Ethiopia, Guinea, Sudan and Somalia.
- b) Identify potential opportunities and gaps/barriers in the business models and/or policy/regulatory framework constraining sustainable mini-grid and solar energy deployment in these countries.
- c) Provide practical recommendations for flexible regulations with the potential to attract investments and engender the deployment of mini-grids and the adoption of other solar components like solar pumps, solar rooftops etc as commercially viable sustainable projects in the identified countries.
- d) Develop a comprehensive policy and regulatory framework to enable sustainable mini-grids and other solar-powered energy applications in the identified countries.

#### D. Expected Outputs

- a. A detailed analytical report on the regulatory frameworks of the identified countries, detailing the scope of work in paragraph C above and their impact on solar-energy and mini-grid deployment in the country. This report will include recommendations on plausible approaches or strategies for regulatory and policy changes or amendments, to promote mini-grid and solar energy sustainable business models.
- b. Practical hands-on approach in drafting amendments and/or new policies and/or regulations as required by the exigencies of each country's framework for adoption by the identified countries.

#### E. Reporting

- a) The successful bidder will be directly responsible to, reporting to, seeking approval/acceptance of output from the legal unit of the ISA or its designated personnel.
- b) The successful bidder will provide an update on the progress on a weekly basis through an email and check-in meetings; and report any hurdles in meeting the scope of work as soon as possible. In addition, the successful bidder will provide a detailed progress report every fortnight outlining the progress made against the timeline.

#### F. Duration of the Work

The duration of the contract will be 6 months from the contract start date. The successful bidder is expected to dedicate adequate time required to meet the timeline provided while ensuring the quality of the deliverable is satisfactory to the ISA and each member country.

Tentative Timeline include:

<b>Deliverable</b>	<b>Tentative Timeline</b>
Inception Report and Workplan meeting	1 <sup>st</sup> March 2023
Research Report and recommendations	15 <sup>th</sup> April 2023
Incorporation of feedback given on the report	30 <sup>th</sup> April 2023
Submission of final comprehensive report	20 <sup>th</sup> May 2023
Development of the required and approved regulatory frameworks for the identified countries	1 <sup>st</sup> June 2023- August 2023

#### G. Duty Station

Remote working. However, upon request from ISA, the successful bidder may have to travel to the ISA Headquarters (Gurgaon, India) at the successful bidder's own expense.

**ANNEX 2: QUOTATION SUBMISSION FORM**

Bidders are requested to complete this form, including the Company Profile and Bidder’s Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

**Company Profile**

Item Description	Detail
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.
Legal Address, City, Country	Click or tap here to enter text.
Website	Click or tap here to enter text.
Year of Registration	Click or tap here to enter text.
Legal structure	Choose an item.
Are you a UNGM registered vendor?	<input type="checkbox"/> Yes <input type="checkbox"/> No      If yes, insert UNGM Vendor Number
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (If yes, provide a Copy)	<input type="checkbox"/> Yes <input type="checkbox"/> No
Is your company a member of the UN Global Compact	<input type="checkbox"/> Yes <input type="checkbox"/> No

Bank Information	Bank Name: Click or tap here to enter text. Bank Address: Click or tap here to enter text. IBAN: Click or tap here to enter text. SWIFT/BIC: Click or tap here to enter text. Account Currency: Click or tap here to enter text. Bank Account Number: Click or tap here to enter text.			
<b>Previous relevant experience: 5 contracts</b>				
Name of previous contracts	Client & Reference Contact Details including e-mail	Contract Value	Period of activity	Types of activities undertaken

**Bidder's Declaration**

Yes	No	
<input type="checkbox"/>	<input type="checkbox"/>	<b>Requirements and Terms and Conditions:</b> I/We have read and fully understand the RFQ, including the RFQ Information and Data, Terms of Reference, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
<input type="checkbox"/>	<input type="checkbox"/>	I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Ethics:</b> In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ ;has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
<input type="checkbox"/>	<input type="checkbox"/>	I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the ISA or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the ISA and we have read the ISA Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the ISA.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Conflict of interest:</b> I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Prohibitions, Sanctions:</b> I/We hereby declare that I, our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Bankruptcy:</b> I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.
<input type="checkbox"/>	<input type="checkbox"/>	<b>Offer Validity Period:</b> I/We confirm that this Quote, including the price, remains open for acceptance for the Offer Validity.
<input type="checkbox"/>	<input type="checkbox"/>	I/We understand and recognize that you are not bound to accept any Quotation you receive, and we certify that the goods offered in our Quotation are new and unused.
<input type="checkbox"/>	<input type="checkbox"/>	By signing this declaration, the signatory below represents, warrants and agrees that he/she has been authorised by the Organization/s to make this declaration on its/their behalf.

Signature: \_\_\_\_\_

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date:

### ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

#### Technical Offer

Provide the following:

- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel
- proof of having developed a minimum of five (5) policy/regulatory frameworks relating to clean energy in Africa or other developing regions.
- Demonstratable networks with government or regulatory authorities in Africa. Networks in Ethiopia, Guinea, Sudan and Somalia would be an advantage.
- Demonstrated experience working in a policy/regulatory sector with a variety of stakeholders from various disciplines and backgrounds including Government, civil societies and communities, private sector, development partners and donors

#### Financial Offer

Provide a lump sum for the provision of the services stated in the Terms of Reference your technical offer. The lump sum should include all costs of preparing and delivering the Services. The offer should be submitted without taxes.

#### FORM FOR SUBMITTING SERVICE PROVIDER'S FINANCIAL PROPOSAL

Deliverable	Financial Proposal in USD
Development of a strategy for delivering the scope of work mentioned.	
Delivery of set of case studies*	
Submission of final work up to the satisfaction of ISA	
Total (excluding GST)	

\*a set of case studies means at least 4 case studies from across different regions.

Above amount should be exclusive of GST and other taxes.

All prices shall be quoted in the currency or currencies indicated above. Where Proposals are quoted in different currencies, for the purposes of comparison of all Proposals:

a) ISA will convert the currency quoted in the Proposal into the ISA preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals; and

b) In the event that ISA selects a proposal for award that is quoted in a currency different from the preferred currency in the BDS, ISA shall reserve the right to award the contract in the currency of ISA's preference, using the conversion method specified above.

#### Compliance with Requirements

	You Responses		
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter – offer
ISA's General Terms and Conditions	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

Validity of Quotation	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Payment terms	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.
Terms of Reference	<input type="checkbox"/>	<input type="checkbox"/>	Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.

<p><i>Exact name and address of company</i></p> <p><b>Company Name</b>Click or tap here to enter text.</p> <p><b>Address:</b> Click or tap here to enter text. Click or tap here to enter text.</p> <p><b>Phone No.:</b>Click or tap here to enter text.</p> <p><b>Email Address:</b>Click or tap here to enter text.</p>	<p><b>Authorized Signature:</b></p> <p><b>Date:</b>Click or tap here to enter text.</p> <p><b>Name:</b>Click or tap here to enter text.</p> <p><b>Functional Title of Authorised Signatory:</b>Click or tap here to enter text.</p> <p><b>Email Address:</b> Click or tap here to enter text.</p>
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