REQUEST FOR QUOTATION (RFQ)

RFQ Reference: 005/03/RFQ/ISA Date: 7 March 2022

SECTION 1: REQUEST FOR QUOTATION (RFQ)

ISA kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

   Section 1: This request letter
   Section 2: RFQ Instructions and Data
   Annex 1: Schedule of Requirements
   Annex 2: Quotation Submission Form
   Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Issued by:

Signature:  

Name: Vineet Mathur
Title: Admin. & Procurement Analyst
Date: 7 March 2022
### SECTION 2: RFQ INSTRUCTIONS AND DATA

| **Introduction** | Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by ISA.  
Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFQ.  
ISA reserves the right to cancel the procurement process at any stage without any liability of any kind for ISA, upon notice to the bidders or publication of cancellation notice on ISA website. |
| **Deadline for the Submission of Quotation** | 20 March 2022  18.00 Hrs (IST)  
If any doubt exists as to the time zone in which the quotation should be submitted, refer to [http://www.timeanddate.com/worldclock/](http://www.timeanddate.com/worldclock/).  
For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone. |
| **Method of Submission** | Quotations must be submitted as follows:  
☐ E-tendering  
☒ Dedicated Email Address  
☐ Courier / Hand delivery  
☐ Other Click or tap here to enter text.  
Bid submission address: [procurement@isolaralliance.org](mailto:procurement@isolaralliance.org)  
- File Format: *pdf, jpeg, zip*  
- File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.  
- All files must be free of viruses and not corrupted.  
- Max. File Size per transmission: **35 MB**  
- Mandatory subject of email: **RFQ for Hiring of Vehicles with Drivers on monthly basis**  
- Multiple emails must be clearly identified by indicating in the subject line “email no. X of Y”, and the final “email no. Y of Y.”  
- It is recommended that the entire Quotation be consolidated into as few attachments as possible. |
| **Cost of preparation of quotation** | ISA shall not be responsible for any costs associated with a Supplier’s preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process. |
| **Supplier Code of Conduct, Fraud, Corruption,** | All prospective suppliers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN.  
Moreover, ISA strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation. |
| **Gifts and Hospitality** | Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, ISA: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a ISA contract. |
| **Conflict of Interest** | ISA requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to ISA if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified.  
Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.  
The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA’s further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid. |
| **General Conditions of Contract** | Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract  
Select the applicable GTC: ✓ General Terms and Conditions / Special Conditions for Contract. |
| **Special Conditions of Contract** | ✓ Cancellation of PO/Contract if the delivery/completion is delayed by [indicate number of days]  
☐ Others [pls. specify] |
| **Eligibility** | A vendor who will be engaged by ISA may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by ISA.  
**Legal Registration:**  
a. Certificate of Registration of the company  
2. **Relevant Experience:**  
a. Letter or statement of Satisfactory Performance from the top two clients in terms of Contract Value in past 3 years.  
b. Minimum 5 years of experience in the business of renting vehicles  
c. The Bidder should have minimum 20 vehicles registered in the name of bidding company.  
3. **Financial soundness:**  
*Latest 3 years Audited Financial Statement – income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.*  
*Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.*  
*Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.*  

Please Note: Joint Ventures/ Consortium & Sub-Contracting is not allowed.
**Currency of Quotation**
Quotations shall be quoted in **INDIAN RUPEES**

**Joint Venture, Consortium or Association**
If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that:
1. (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and
2. (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association.

**Only one Bid**
The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association. Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:
- a) they have at least one controlling partner, director or shareholder in common; or
- b) any one of them receive or have received any direct or indirect subsidy from the other/s; or
- b) they have the same legal representative for purposes of this RFQ; or
- c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process;
- d) they are subcontractors to each other’s Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or
- e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.

**Duties and Taxes**
Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including ISA as a subsidiary organ of the General Assembly of the United Nations, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below:
- All prices must:
  - ☐ be inclusive of VAT and other applicable indirect taxes
  - ☒ be exclusive of VAT and other applicable indirect taxes

**Language of Quotation**
**ENGLISH**

**Documents to be submitted**
Bidders shall include the following documents in their quotation:
- ☒ Annex 2: Quotation Submission Form duly completed and signed
- ☐ Annex 3: Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1
- ☒ Company Profile.
- ☒ Registration certificate;

**Quotation Validity Period**
Quotations shall remain valid for 90 days from the deadline for the Submission of Quotation.

**Price Variation**
No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.

**Partial Quotes**
- ☒ Not permitted
- ☐ Permitted Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes

**Alternative Quotes**
- ☒ Not permitted
- ☐ Permitted
| Payment Terms | ☒ 100% within 30 days after receipt of goods, works and/or services and submission of payment documentation. ☐ Other [pls. specify] |
| Conditions for Release of Payment | ☒ Written Acceptance of Services based on full compliance with RFQ requirements ☐ Others [pls. specify] |
| Contact Person for correspondence, notifications and clarifications | E-mail address: procurement@isolaralliance.org |
| Attention: Quotations shall not be submitted to this address but to the address for quotation submission above. Otherwise, offer shall be disqualified. Any delay in ISA’s response shall be not used as a reason for extending the deadline for submission, unless ISA determines that such an extension is necessary and communicates a new deadline to the Proposers. |
| Clarifications | Requests for clarification from bidders will not be accepted any later than 5 days before the submission deadline. Responses to request for clarification will be communicated procurement@isolaralliance.org |
| Evaluation method | ☒ The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer |
| Evaluation criteria | ☒ Full compliance with all requirements as specified in Annex 1 ☒ Full acceptance of the General Conditions of Contract |
| Right not to accept any quotation | ISA is not bound to accept any quotation, nor award a contract or Purchase Order |
| Right to vary requirement at time of award | At the time of award of Contract or Purchase Order, ISA reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions. |
| Type of Contract to be awarded | ☒ Contract for Works |
| Expected date for contract award. | 1 April 2022 |
| Publication of Contract Award | ISA will publish the contract awards valued at USD 100,000 and more on the websites of the CO and the corporate ISA Web site. |
| Policies and procedures | This RFQ is conducted in accordance with ISA Programme and Operations Policies and Procedures |
| UNGM registration | Any Contract resulting from this RFQ exercise will be subject to the supplier being registered at the appropriate level on the United Nations Global Marketplace (UNGM) website at www.ungm.org. The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to contract signature. |
ANNEX 1: SCHEDULE OF REQUIREMENTS

Hiring of Vehicles with Drivers on monthly basis

a) All motor vehicles provided on hire shall be comprehensively insured, and for self-drive hire the agreed daily insurance rate will further indemnify ISA from excess liability in the event that accidental damage occurs during the hire.

b) All motor vehicles provided for the service (either owned or leased) shall not be more than 3 years old (from date of Manufacture) i.e shall be in sound physical & mechanical condition, safe and road worthy. The bidder shall submit full details of the vehicles and shall give a clear declaration that the firm will be able to supply commercial vehicles of model not older than 2018.

c) All motor vehicles provided on hire shall satisfy all legal requirements and in particular:
   a. Must have a valid road license,
   b. Must have a valid Passenger Service Vehicle (PSV) license or Vehicle Rental Services license.
   c. Must have fully operational approved seat belts, and speed governor as applicable in transport regulations in force.

d) The vehicle would be required on daily/monthly basis (for 80 Kms & 8 hours and 2000 Kms and 200 hrs), as per the requirements laid in the technical proposal.

- First aid kits and fire extinguisher should be available in the vehicle.
- The driver and the car must not be changed unless in case of emergency. In case of emergency service provider should inform the concerned ISA official immediately and alternate arrangement put in place.
- In case of breakdown, a standby vehicle of same category and specification should be provided.
- The driver should be well behaved, equipped with a mobile phone, and should be available on call for the user of the service
- Driver shall record all vehicle travel in log book to be kept in vehicle. The drive shall take the signature of the user at the end of the trip. The opening and closing km should be summarized by the end of the month and certified by the concerned ISA staff/officer.
- Invoice should be verified by the focal ISA staff and it should be sent to the ISA office every month.
- ISA will pay as per its standard payment terms of 30 days upon satisfactory report from the concerned officer. Any discrepancy in the kilometers/mileage or charges should be settled before the request for payment.
- Quote shall include all charges of driver, repairs and maintenance of vehicle, insurance, fuel, lubricants and also any other incidental expenses including penalty, fines etc.
- Prices indicated on the Price Schedule shall be the cost of the services quoted excluding all applicable taxes payable.
- Toll taxes will be charged to ISA along with the monthly invoices.
- Charges for additional km/hour or/and night charges should be quoted separately.
- Any extra cost for fuel, oil, maintenance, registration charges, insurance vehicle road tax etc. should be paid by the service provider.
- Prices quoted by the bidder shall be fixed during the 1st year of the contract and not subject to
variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected.

- Prices shall be quoted in India Rupees (INR).

At the time the Contract is awarded, ISA reserves the right to increase or decrease the quantity of services and Related Services originally specified in accordance with budget availability, without any change in the unit prices or other terms and conditions of the bid and the Bidding Documents.

**Bidders are encouraged to bid for Electric Vehicles available in India**

**Duration 12 months. Contract may be extended for another year based on satisfactory performance.**
ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder’s Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder: Click or tap here to enter text.

RFQ reference: Click or tap here to enter text. Date: Click or tap to enter a date.

Company Profile

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Detail</th>
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<tr>
<td>Legal name of bidder or Lead entity for JVs</td>
<td>Click or tap here to enter text.</td>
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<td>Legal Address, City, Country</td>
<td>Click or tap here to enter text.</td>
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<tr>
<td>Website</td>
<td>Click or tap here to enter text.</td>
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<td>Year of Registration</td>
<td>Click or tap here to enter text.</td>
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<td>Legal structure</td>
<td>Choose an item.</td>
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<td>Are you a UNGM registered vendor?</td>
<td>☐ Yes ☐ No</td>
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<td>Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):</td>
<td>☒ Yes ☐ No</td>
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<td>Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):</td>
<td>☒ Yes ☐ No</td>
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<td>Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)</td>
<td>☒ Yes ☐ No</td>
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<td>Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade</td>
<td>☒ Yes ☐ No</td>
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<tr>
<td>Name of previous contracts</td>
<td>Client &amp; Reference Contact Details including e-mail</td>
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**Bidder’s Declaration**

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| ☐   | ☐  | **Requirements and Terms and Conditions:** I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/We confirm that the Bidder agrees to be bound by them.

| ☐   | ☐  | I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.

| ☐   | ☐  | **Ethics:** In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.

| ☐   | ☐  | I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct: [https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct](https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct) and acknowledge that it provides the minimum standards expected of suppliers to the UN.

| ☐   | ☐  | **Conflict of interest:** I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation’s Point of Contact.

| ☐   | ☐  | **Prohibitions, Sanctions:** I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
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**Signature:**

**Name:**  Click or tap here to enter text.  
**Title:**  Click or tap here to enter text.  
**Date:**
ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

| Name of Bidder: | Click or tap here to enter text. |
| RFQ reference: | Click or tap here to enter text. | Date: Click or tap to enter a date. |

Technical Offer

Provide the following:
- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel

Financial Offer

Provide a lump sum for the provision of the services stated in the Terms of Reference your technical offer. The lump sum should include all costs of preparing and delivering the Services. All daily rates shall be based on an eight-hour working day.

Currency of Quotation: Indian Rupees

A. Cost Breakdown

<table>
<thead>
<tr>
<th>Type of Vehicle</th>
<th>Daily Price 80 Kms/8 Hrs</th>
<th>Monthly Price 2000 Kms/200 Hrs</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Swift Dezire or Equivalent</td>
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<td>2 Maruti Suzuki Sx4 or Equivalent</td>
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<td>3 Maruti Suzuki Ciaz or Equivalent</td>
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<td>4 Toyota Innova or Equivalent</td>
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<td>5 Toyota Corolla or Equivalent</td>
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<td>6 Toyota Camry or Equivalent</td>
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ELECTRIC VEHICLES

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<th>Type of Vehicle</th>
<th>Daily Price 80 Kms/8 Hrs</th>
<th>Monthly Price 2000 Kms/200 Hrs</th>
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<tr>
<td>1 TATA Nexon EV or Equivalent</td>
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<td>2 Hyundai Kona or Equivalent</td>
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<td>3 Morris Garages (MG) ZS EV or Equivalent</td>
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TATA Tigor EV or Equivalent

Compliance with Requirements

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<th>Yes, we will comply</th>
<th>No, we cannot comply</th>
<th>If you cannot comply, pls. indicate counter – offer</th>
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<td>Delivery Lead Time</td>
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<td>Validity of Quotation</td>
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<td>Payment terms</td>
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<tr>
<td>Other requirements [pls. specify]</td>
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<td>Click or tap here to enter text.</td>
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</table>

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.

Exact name and address of company

Company Name: Click or tap here to enter text.
Address: Click or tap here to enter text.
Phone No.: Click or tap here to enter text.
Email Address: Click or tap here to enter text.

Authorized Signature:
Date: Click or tap here to enter text.
Name: Click or tap here to enter text.
Functional Title of Authorised Signatory: Click or tap here to enter text.
Email Address: Click or tap here to enter text.