### **REQUEST FOR QUOTATION (RFQ)**

RFQ Reference: 01/01/23RFQ/ISA Date: 16 January 2023

### **SECTION 1: REQUEST FOR QUOTATION (RFQ)**

ISA kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA highly values engaging with organizations and/or teams that reflect its geographical and diverse nature.

Thank you and we look forward to receiving your quotations.

Issued by:

Signature:

Name: Sudhakar Upadhyay
Title: Administrative Officer

Date: 16.01.2023

# **SECTION 2: RFQ INSTRUCTIONS AND DATA**

Introduction	Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by ISA.
	Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFQ.
	ISA reserves the right to cancel the procurement process at any stage without any liability of any kind for ISA, upon notice to the bidders or publication of cancellation notice on ISA website.
Deadline for the	30 January 2023 18.00 Hrs (IST)
Submission of	If any doubt exists as to the time zone in which the quotation should be submitted, refer to
Quotation	http://www.timeanddate.com/worldclock/.
Method of	Quotations must be submitted as follows:
Submission	☐ E-tendering
	☐ Dedicated Email Address
	☐ Courier / Hand delivery
	☐ Other Click or tap here to enter text.
	Bid submission address: procurement@isolaralliance.org
	■ File Format: pdf, jpeg, zip
	File names must be maximum 60 characters long and must not contain any letter or
	special character other than from Latin alphabet/keyboard.
	<ul> <li>All files must be free of viruses and not corrupted.</li> </ul>
	<ul><li>Max. File Size per transmission: 35 MB</li></ul>
	<ul> <li>Mandatory subject of email: RFQ for Regulation Sourcing Expert or Firm for a Regulation Resource Repository</li> </ul>
	<ul> <li>Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.</li> </ul>
	It is recommended that the entire Quotation be consolidated into as few attachments as possible.
	Financial proposal should be password protected file
Cost of preparation of quotation	ISA shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
Supplier Code of	All prospective suppliers must read the United Nations Supplier Code of Conduct and
Conduct, Fraud, Corruption,	acknowledge that it provides the minimum standards expected of suppliers to the UN.
	Moreover, ISA strictly enforces a policy of zero tolerance on proscribed practices, including
	fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors to observe the highest standard of ethics during the
	procurement process and contract implementation.
	producement prodess and dominate implementation.
Gifts and	Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including
Hospitality	recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, ISA: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either
	indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a ISA contract.
Conflict of	ISA requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing
Interest	to ISA if you, or any of your affiliates or personnel, were involved in the preparation of the

requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have an undisclosed conflict of interest shall be disqualified. ISA shall reserve the right to disqualify or proceed with a bidder after due consideration of the nature of the conflict of interest, which must be decided in the best interest of the ISA. Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid. General Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the **Conditions of General Conditions of Contract** Contract ✓ General Terms and Conditions / Special Conditions for Contract. Cancellation of PO/Contract if the delivery/completion is delayed by [15 days] Special **Conditions of** Cancellation of contract if the contractor does not show diligent action and processes for Contract contract delivery. Eligibility A vendor who will be engaged by ISA may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by ISA. 1. Relevant Experience: a) At least 2 experiences of undertaking similar projects at an international, country or regional level. b) A minimum of 7 years of experience working in the field of legal and regulatory framework in at least 12 ISA member countries, 3 from each region. Demonstrable networks with government or regulatory authorities of various ISA member countries. d) Ability and resources to liaise with ministries for legal and regulatory documents. e) Demonstrable ability to research the documents mentioned in the scope of work. Demonstrated experience working with a multitude of stakeholders from various disciplines and backgrounds including Government, civil societies and communities, private sector, development partners and donors. Written Self-Declaration that the company or expert is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List. Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List. **Currency of** Quotations shall be quoted in **US Dollars** Quotation

Joint Venture, Consortium or Association  Only one Bid  Duties and taxes	If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to Clauses 19 – 24 under Solicitation policy for details on the applicable provisions on Joint Ventures, Consortium or Association.  The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association.  Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:  a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or b) they have at relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process; d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.  The Unit
	☐ be inclusive of VAT and other applicable indirect taxes  ☐ be exclusive of VAT and other applicable indirect taxes
Language of quotation	ENGLISH
Documents to be submitted	Bidders shall include the following documents in their quotation:  ☑ Annex 2: Quotation Submission Form duly completed and signed
	<ul> <li>☒ Annex 3: Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1. Needs to be submitted separately in password protected document (PDF)'</li> <li>☒ The CVs of the proposed staff.</li> <li>☒ The supporting document proving the expertise requested.</li> </ul>
	<ul> <li>☑ The signed statements of availability.</li> <li>☑ The methodology.</li> <li>☑ Proof of working in the field of legal and regulatory framework in ISA member countries.</li> <li>☑ Proof of projects undertaken with similar work requirements.</li> </ul>
Quotation validity period	Quotations shall remain valid for <b>90</b> days from the deadline for the Submission of Quotation.
Price variation	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.
Partial Quotes	<ul> <li>✓ Not permitted</li> <li>☐ Permitted Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes</li> </ul>

Alternative	Not permitted     ■ Not permitted			
Quotes	□ Permitted			
Quotes	□ Permitted			
Payment Terms	$\square$ 100% within 30 days after receipt of services and submission of fi	inal navment		
l ayment remis	documentation.	mar payment		
	⊠Other			
	Deliverable	Payment Percentage		
	Development of an inception report, detailing the workplan	20%		
	and methodology for delivering the scope of work			
	mentioned.			
	Collation of Legal and Regulatory documents.	20%		
	Collation of literature relating to solar energy	20%		
	Final Submission of tagged documents	40%		
	Final Submission of tagged documents	40%		
	ISA will not reimburse/pay the successful bidder for the following:			
	1.Any travel undertaken for the completion of any deliverable;			
	2.Any amount/fees charged by a subcontractor or vendor engaged by	the successful bidder:		
	3.Any additional charges incurred in relation to the scope of work.	· · · · · · · · · · · · · · · ·		
Conditions for	· ·			
Release of	<b>◯</b> Written Acceptance of Services based on full compliance with RFQ requirements			
Payment	☐ Others [pls. specify]			
Contact Person	E-mail address:			
for	procurement@isolaralliance.org			
correspondence, notifications	Any delay in ICA's response shall be not used as a reason for outendin	a the deedline for		
and	Any delay in ISA's response shall be not used as a reason for extending submission, unless ISA determines that such an extension is necessary	_		
clarifications	deadline to the Proposers.	y and communicates a new		
Clarifications	Requests for clarification from bidders will not be accepted any later to	than <b>2 days</b> before the		
	submission deadline. Responses to request for clarification will be cor			
	procurement@isolaralliance.org copied to sunayanabhatnagar@	isolaralliance.org		
Evaluation	☑The Contract or Purchase Order will be awarded to the lowest price	ce substantially compliant		
method	offer			
Evaluation	☐ Full compliance with all requirements as specified in Annex 1			
criteria	☑ Full acceptance of the General Conditions of Contract			
Right not to	ISA is not bound to accept any quotation, nor award a contract or Pur	chase Order		
accept any				
quotation				
Right to vary	At the time of award of Contract or Purchase Order, ISA reserves the right to vary (increase or			
requirement at	decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%)			
time of award Type of Contract	of the total offer, without any change in the unit price or other terms and conditions.   Contract for Services			
to be awarded	Contract for Services			
Expected date	Mid February 2023			
for contract				
award.				
Policies and	This RFQ is conducted in accordance with ISA Programme and Operat	ions Policies and		
procedures	Procedures			
p. 000 aai C3	1100000100			

### **ANNEX 1: SCHEDULE OF REQUIREMENTS**

### 1. BACKGROUND

The International Solar Alliance (ISA) is an inter-governmental organization headquartered in Gurgaon, India. Currently 110 Countries have signed ISA Framework Agreement of which 90 Countries have ratified the Agreement. The membership is open to all the UN recognized Countries. The vision and mission of the ISA is to provide a dedicated platform for cooperation among countries where the global community, including bilateral and multilateral organizations, corporates, industry, and other stakeholders, can make a positive contribution to assist and help achieve the common goals of increasing the use of solar energy in meeting energy needs of ISA Member Countries in a safe, convenient, affordable, equitable and sustainable manner. For further information about ISA, kindly refer ISA website-https://isolaralliance.org/.

#### 2. Scope of work:

#### a. Project Title

Development of a comprehensive data repository of all regulations of ISA member countries relating or impacting on renewable or clean energy.

### b. Project Description

Energy access, energy security and Energy Transition are ISA's highest priorities for the future, as a key driver for inclusive growth. To achieve this, ISA developed a 5 year strategic plan which primarily focused on Analytics & Advocacy, Capacity Building and Programmatic Support. Under the Analytics & Advocacy arm, the ISA seeks to support Member Countries in the formulation of policies and regulations by developing a repository which collates all regulations relating to solar energy including but not limited to electricity, renewable energy, import, export, taxes etc from all its member countries.

The primary objective of the project is to build the contents of a repository which would serve as a resource repository dedicated to the collation of all laws, regulations, policies and rules relating to clean energy in ISA member countries.

### c. Scope of Work

- a) Develop an ISA region-wise strategy for collation and updating of legal and regulatory documents relating to solar energy from ISA member countries.
- b) Collate all the laws, regulations, policies and other instruments relevant to clean energy, including but not limited to, electricity, renewable energy, companies, competition, customs and duties, import and export, foreign investment, foreign exchange, tax etc in ISA member countries.
- c) Collate of all literature relating to the above-mentioned areas of law, including but not limited to, legal case studies, comparative analysis, articles, research papers from reputed Universities, International Organizations and solar energy organizations from the year 2018 to March 2023.
- d) Sort the documents based on relevant classifications, for ease of access and research, including any other sort categories that ISA may specify.
- e) Work closely with the legal unit to assist with tagging of documents for search engine optimization.
- f) The successful bidder will work closely with ISA officials and any other officials that the ISA may require the bidder to work with.

g) The successful bidder may have to make presentations of the work done to the officials of ISA.

### d. Reporting

- a) The successful bidder will be directly responsible to, reporting to, seeking approval/acceptance of output from legal unit.
- b) The successful bidder will provide an update on the progress on a weekly basis through an email and check-in meetings; and report any hurdles in meeting the scope of work as soon as possible. In addition, the successful bidder will provide a detailed progress report every fortnight outlining the progress made against the timeline.

#### e. Duration of the Work

The total duration of the contract will be 6 months from the contract start date (tentatively, 10<sup>th</sup> February 2023), with different deliverables slated for earlier months. The successful bidder is expected to dedicate adequate time required to meet the timeline provided while ensuring the quality of the deliverable is satisfactory to ISA.

## f. Duty Station

Remote working. However, upon request from ISA, the successful bidder may have to travel to the ISA Headquarters (Gurgaon, India) at the successful bidder's own expense.

# **ANNEX 2: QUOTATION SUBMISSION FORM**

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

### **Company Profile**

Item Description	Detail			
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.			
Legal Address, City, Country	Click or tap here to enter text.			
Website	Click or tap here to enter text.			
Year of Registration	Click or tap here to enter text.			
Legal structure	Choose an item.			
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, insert UNGM Vendor Number			
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	☐ Yes ☐ No			
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	☐ Yes ☐ No			
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	☐ Yes ☐ No			
Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (If yes, provide a Copy)	☐ Yes ☐ No			
Is your company a member of the UN Global Compact	☐ Yes ☐ No			

Bank Information	Bank Address: IBAN: Click or SWIFT/BIC: Cli	Bank Name: Click or tap here to enter text.  Bank Address: Click or tap here to enter text.  IBAN: Click or tap here to enter text.  SWIFT/BIC: Click or tap here to enter text.  Account Currency: Click or tap here to enter text.			
	Bank Account		r tap here to enter text		
Name of previous contracts	Name of previous Client & Reference Contract Period of activity Types of activities				

# **Bidder's Declaration**

Yes	No	
		<b>Requirements and Terms and Conditions:</b> I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
		I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
		<b>Ethics</b> : In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
		I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct: <a href="https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct">https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct</a> and acknowledge that it provides the minimum standards expected of suppliers to the UN.
		<b>Conflict of interest:</b> I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.
		<b>Prohibitions, Sanctions:</b> I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
		<b>Bankruptcy</b> : I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.
		<b>Offer Validity Period:</b> I/We confirm that this Quote, including the price, remains open for acceptance for the Offer Validity.
		I/We understand and recognize that you are not bound to accept any Quotation you receive, and we certify that the goods offered in our Quotation are new and unused.

Yes	No	
		By signing this declaration, the signatory below represents, warrants and agrees that he/she has been
		authorised by the Organization/s to make this declaration on its/their behalf.

Signature:	

Name: Click or tap here to enter text.

Title: Click or tap here to enter text.

Date:

### **ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES**

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.	
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.

#### **Technical Offer**

Provide the following:

- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel

#### **Financial Offer**

Provide a lump sum for the provision of the services stated in the Terms of Reference your technical offer. The lump sum should include all costs of preparing and delivering the Services. The offer should be submitted without taxes.

### FORM FOR SUBMITTING SERVICE PROVIDER'S FINANCIAL PROPOSAL

SL	Description of Deliverables	Release of payment	Cost in INR/US Dollars
No.			
01	Development of a strategy for	20%	
	delivering the scope of work		
	mentioned.		
02	Collation of Legal and Regulatory	20%	
	documents.		
03	Collation of literature relating to	20%	
	solar energy		
04	Submission of tagged documents	40%	

# **Compliance with Requirements**

		You	Responses
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter – offer
Delivery Lead Time			Click or tap here to enter text.
Validity of Quotation			Click or tap here to enter text.
Payment terms			Click or tap here to enter text.
Other requirements [pls. specify]			Click or tap here to enter text.

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.	
Exact name and address of company	Authorized Signature:

Company NameClick or tap here to enter text.

Address: Click or tap here to enter text.

Click or tap here to enter text.

Phone No.:Click or tap here to enter text.

Email Address:Click or tap here to enter text.

Date:Click or tap here to enter text.

Name: Click or tap here to enter text.

Functional Title of Authorised

Signatory: Click or tap here to enter text.

Email Address: Click or tap here to enter text.