RE-ADVERTISED

REQUEST FOR QUOTATION (RFQ)

| RFQ Reference: RFQ No. 017/10/2022 /ISA | Date: 29 October 2022 |

SECTION 1: REQUEST FOR QUOTATION (RFQ)

ISA kindly requests your quotation for the provision of goods, works and/or services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

- Section 1: This request letter
- Section 2: RFQ Instructions and Data
- Annex 1: Schedule of Requirements
- Annex 2: Quotation Submission Form
- Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

The ISA recognizes the importance of valuing diversity and promoting inclusion in all our work programs and partnerships. The ISA highly values engaging with organizations and/or teams that reflect its geographical and diverse nature.

Thank you and we look forward to receiving your quotations.

Issued by:

Signature:

Name: Vineet Mathur
Title: Admin. & Procurement Analyst
Date: 29 October 2022
# SECTION 2: RFQ INSTRUCTIONS AND DATA

## Introduction

Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by ISA.

Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by ISA. ISA is under no obligation to award a contract to any Bidder as a result of this RFQ.

ISA reserves the right to cancel the procurement process at any stage without any liability of any kind for ISA, upon notice to the bidders or publication of cancellation notice on ISA website.

<table>
<thead>
<tr>
<th>Deadline for the Submission of Quotation</th>
<th>08 November 2022 (6.00 PM) IST</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>If any doubt exists as to the time zone in which the quotation should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a>.</td>
</tr>
</tbody>
</table>

## Method of Submission

Quotations must be submitted as follows:

- [ ] E-tendering
- [x] Dedicated Email Address
- [ ] Courier / Hand delivery
- [ ] Other [Click or tap here to enter text.]

Bid submission address: AbhilashaDudeja@isolaralliance.org

- File Format: **pdf, jpeg, zip**
- File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.
- All files must be free of viruses and not corrupted.
- Max. File Size per transmission: **35 MB**
- Mandatory subject of email: **RFQ for provision of Human Resources Services to International Solar Alliance (ISA)**
- Multiple emails must be clearly identified by indicating in the subject line “email no. X of Y”, and the final “email no. Y of Y.”
- It is recommended that the entire Quotation be consolidated into as few attachments as possible.
- The bidder should receive an email acknowledging email receipt.

## Cost of preparation of quotation

ISA shall not be responsible for any costs associated with a Supplier’s preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

## Supplier Code of Conduct, Fraud, Corruption,

All prospective suppliers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the ISA. Moreover, ISA strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of ISA vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation.
<table>
<thead>
<tr>
<th><strong>Gifts and Hospitality</strong></th>
<th>Bidders/vendors shall not offer gifts or hospitality of any kind to ISA staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, ISA: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing an ISA contract.</th>
</tr>
</thead>
</table>
| **Conflict of Interest** | ISA requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to ISA if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified.  

Bidders must disclose in their Bid their knowledge of the following: a) If the owners, partowners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of ISA staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.  

The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to ISA’s further evaluation and review of various factors such as being registered, operated, and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid. |
| **General Conditions of Contract** | Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract Select the applicable GTC:  

General Terms and Conditions / Special Conditions for Contract. |
| **Special Conditions of Contract** | ☐ Cancellation of PO/Contract if the delivery/completion is delayed by 10 days |
| **Eligibility** | A vendor who will be engaged by ISA may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to ISA whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by ISA.  

It is the Bidder’s responsibility to ensure that its employees, joint venture members, subcontractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by ISA.  

Bidders must have the legal capacity to enter a binding contract with ISA and to deliver in the country, or through an authorized representative. |
The organization should have specialization and experience (minimum 5 years) in the area of HR Management, recruitment and related services, preferably in UN/ major multilateral or bilateral programmes / International Organizations/development sector/private sector.

The organization should have team of highly qualified, service oriented, competent and experienced HR consultants, and possessing minimum 5-7 years of relevant experience.

The organization should have minimum three ongoing or completed contracts for same or similar services executed in the last 5 years.

At least one of such contract should have been performed for an International organization and be of a minimum contract value of US Dollars 20,000 per annum.

<table>
<thead>
<tr>
<th>Currency of Quotation</th>
<th>Quotations shall be quoted in <strong>INDIAN RUPEES</strong></th>
</tr>
</thead>
</table>

| Joint Venture, Consortium or Association | If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between ISA and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to Clauses 19 – 24 under Solicitation policy for details on the applicable provisions on Joint Ventures, Consortium or Association. |

| Only one Bid | The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association. Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following: a) they have at least one controlling partner, director, or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or b) they have the same legal representative for purposes of this RFQ; or c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process. d) they are subcontractors to each other’s Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder: or e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid. |
| Duties and taxes | Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including ISA as a subsidiary organ of the General Assembly of the United Nations, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below: All prices must: ☐ be inclusive of VAT and other applicable indirect taxes ☐ be exclusive of GST and other applicable indirect taxes |
| Language of quotation | ENGLISH Including documentation including catalogues, instructions, and operating manuals. |
| Documents to be submitted | Bidders shall include the following documents in their quotation: ☐ Annex 2: Quotation Submission Form duly completed and signed ☐ Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1 |
| Quotation validity period | Quotations shall remain valid for **60 days from** the deadline for the Submission of Quotation. |
| Price variation | No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received. |
| Partial Quotes | ☒ Not permitted |
| Alternative Quotes | ☒ Not permitted |
| Payment Terms | ☐ 100% **within 10 days** after receipt of goods, works and submission of payment documentation. ☒ Other Click or tap here to enter text. |
| Conditions for Release of Payment | ☒ Passing Inspection Complete Installation ☐ Passing all Testing [specify standard, if possible] Written Acceptance of Goods, Services and Works, based on full compliance with RFQ requirements |
| Contact Person for correspondence, notifications | E-mail address: HR Unit email: AbhilashaDudeja@isolaralliance.org  
ATTN: Human Resource Unit  
Attention: Quotations shall not be submitted to this address but to the address for quotation submission above. Otherwise, offer shall be disqualified. Any delay in ISA’s response shall be not used as a reason for extending the deadline for submission, unless ISA determines that such an extension is necessary and communicates a new deadline to the Proposers. |
| **Clarifications** | Requests for clarification from bidders will not be accepted any later than [click to enter text] days before the submission deadline. Responses to request for clarification will be communicated [click to enter text]. |
| **Evaluation method** | ☒ The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer |
| **Evaluation criteria** | ☒ Full compliance with all requirements as specified in Annex 1  
☒ Full acceptance of the General Conditions of Contract  
☒ Comprehensiveness of after-sales services |
| **Right not to accept any quotation** | ISA is not bound to accept any quotation, nor award a contract or Purchase Order |
| **Right to vary requirement at time of award** | At the time of award of Contract or Purchase Order, [click to enter text] reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions. |
| **Type of Contract to be awarded** | Contract between ISA and Agency. Initially for one year and will be extended for another year on the basis performance. |
| **Expected date for contract award** | November, 30 2022 |
| **Publication of Contract Award** | ISA will publish the contract awards valued at USD 100,000 and more on the websites of the CO and the corporate ISA Web site. |
| **Policies and procedures** | This RFQ is conducted in accordance with ISA Programme and Operations Policies and Procedures |
| **UNGM registration** | Any Contract resulting from this RFQ exercise will be subject to the supplier being registered at the appropriate level on the United Nations Global Marketplace (UNGM) website at [www.ungm.org](http://www.ungm.org).  
The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to contract signature. |
ANNEX 1: SCHEDULE OF REQUIREMENTS Terms of Reference:

Objectives of this Role

- Assist in developing and executing personnel procedures and policies, providing guidance and interpretation for business operations
- Participate in development of HR objectives and systems, including metrics, queries, and standard reports for ongoing company requirements.
- Talent Search/Acquisition and on-boarding (both National and International).
- Training and Development support (e.g., Learning and Development Plans)
- Assist in administering benefits, compensation, and employee performance programs.
- Support with the ISA’s Performance Management and Assessment Framework
- Suggest new procedures and policies to continually improve efficiency of the HR department and organization, and to improve employee experience
- Ensure legal compliance of regulations and applicable employment laws, and update policies and/or procedures as required

Daily and Monthly Responsibilities

- Prepare paperwork, schedule, and facilitate smooth recruitment and new hire onboarding process, coordinating with cross-functional departments to deliver an exceptional on-boarding experience
- Handle all administrative tasks for onboarding, new hire orientation, and exit interviews, including entering data into HR information systems, maintaining and auditing for accuracy and compliance
- Provide an effective and dedicated HR advisory service to employees in relation to absence and health issues, conduct and capability, grievance matters, organizational change, and all other employee-relations matters
- Be the primary backup for payroll processing, including bi-weekly and semi-monthly updates to employee files, incentive structuring (if any), tracking vacation/sick leave records and pay, importing expense reimbursements, inputting exceptions, hourly employee validations, and benefit changes
- Assist in the communication, interpretation, and upkeep of employee handbook (Manual), employee directory, and organizational chart, and contributes to the development of policies to the highest international standards.

Skills and Qualifications

- Qualified Professionals with Post Graduate Degree(s) and HR Experience supporting multinational organisations (preferably within the Environment/Green businesses and or Multilateral agency/Private Sector
- Knowledge of the UN Common System is desirable
- Personnel being allocated to ISA must display excellent communication skills, interpersonal skills, ethics, and cultural awareness
- The agency should be resourceful, with a problem-solving aptitude and thorough knowledge of HR procedures and policies
- Advanced knowledge of MS Office, a HRIS systems, and comfortable adapting to new technical systems.
- Experience with supporting the development of HR processes for the ERP system.
• Experience supporting the various HR-related tenders and procurement processes-health insurance, etc.

Preferred Qualifications
• Proven experience delivering Multi-suite HR services in a multinational environment
• Exhibit strong interpersonal and communication skills
• Strong detail-oriented and resourceful Service experience
• Knowledge of an ERP system
• Knowledge of HR laws and legislation

Technical Specifications for Services as mentioned above:

<table>
<thead>
<tr>
<th>Item No</th>
<th>Minimum technical requirements</th>
<th>Unit</th>
<th>Quantity</th>
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ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder’s Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

<table>
<thead>
<tr>
<th>Name of Bidder:</th>
<th>Click or tap here to enter text.</th>
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<tbody>
<tr>
<td>RFQ reference:</td>
<td>Click or tap here to enter text.</td>
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</table>

Company Profile

<table>
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<tr>
<th>Item Description</th>
<th>Detail</th>
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<tbody>
<tr>
<td>Legal name of bidder or Lead entity</td>
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<tr>
<td>for JVs</td>
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<tr>
<td>Legal Address, City, Country</td>
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<tr>
<td>Website</td>
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<tr>
<td>Year of Registration</td>
<td>Click or tap here to enter text.</td>
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<td>----------------------------------</td>
</tr>
<tr>
<td>Legal structure</td>
<td>Choose an item.</td>
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</tbody>
</table>
| Are you a UNGM registered vendor? | ☐ Yes ☐ No  
If yes, insert UNGM Vendor Number |
| Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate): | ☒ Yes ☐ No |
| Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate): | ☒ Yes ☐ No |
| Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy) | ☒ Yes ☐ No |
| Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (If yes, provide a Copy) | ☒ Yes ☐ No |
| Is your company a member of the UN Global Compact | ☐ Yes ☐ No |
| Bank Information | Bank Name: Click or tap here to enter text.  
Bank Address: Click or tap here to enter text.  
IBAN: Click or tap here to enter text.  
SWIFT/BIC: Click or tap here to enter text.  
Account Currency: Click or tap here to enter text.  
Bank Account Number: Click or tap here to enter text. |

### Previous relevant experience: 3 contracts

<table>
<thead>
<tr>
<th>Name of previous contracts</th>
<th>Client &amp; Reference Contact Details including e-mail</th>
<th>Contract Value</th>
<th>Period of activity</th>
<th>Types of activities undertaken</th>
</tr>
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</table>

### Bidder’s Declaration

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<th>Yes</th>
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**Requirements and Terms and Conditions:** I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.

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I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.

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**Ethics:** In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.

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I/We confirm to undertake not to engage in proscribed practices, or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct: https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN.

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**Conflict of interest:** I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation’s Point of Contact.

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**Prohibitions, Sanctions:** I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.

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**Bankruptcy:** I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.

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<tr>
<th>Yes</th>
<th>No</th>
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**Offer Validity Period:** I/We confirm that this Quote, including the price, remains open for acceptance for the Offer Validity.

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I/We understand and recognize that you are not bound to accept any Quotation you receive, and we certify that the goods offered in our Quotation are new and unused.
By signing this declaration, the signatory below represents, warrants and agrees that he/she has been authorised by the Organization/s to make this declaration on its/their behalf.

Signature: ________________________________
Name:  Click or tap here to enter text.  Title: 
  Click or tap here to enter text.
Date:  Click or tap to enter a date.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER – SERVICES
Bidders are requested to complete this form, sign it and return it as part of their bid along with Annex 2: Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

| Name of Bidder: | Click or tap here to enter text. |
| RFQ reference: | Click or tap here to enter text. | Date: Click or tap to enter a date. |

THE UNIT PRICES PROVIDED BELOW SHOULD BE ALL-INCLUSIVE BASIS CONSIDERING Monthly/ Daily fee. NO ADDITIONAL COST LINE SHOULD BE ADDED TO THE TABLE.

<table>
<thead>
<tr>
<th>Currency of the Quotation: INDIAN RUPEES</th>
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<tr>
<th>Item No</th>
<th>Description</th>
<th>Daily/ Monthly Rate</th>
<th>Qty</th>
<th>Unit price</th>
<th>Total price</th>
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<td>1.</td>
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</table>

Total Price

Transportation Price
### Compliance with Requirements

<table>
<thead>
<tr>
<th></th>
<th>Yes, we will comply</th>
<th>No, we cannot comply</th>
<th>If you cannot comply, pls. indicate counter - offer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum Technical Specifications</td>
<td>□</td>
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<td>Click or tap here to enter text.</td>
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<tr>
<td>Delivery Term</td>
<td>□</td>
<td>□</td>
<td>Click or tap here to enter text.</td>
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<tr>
<td>Delivery Lead Time</td>
<td>□</td>
<td>□</td>
<td>Click or tap here to enter text.</td>
</tr>
<tr>
<td>Validity of Quotation</td>
<td>□</td>
<td>□</td>
<td>Click or tap here to enter text.</td>
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<tr>
<td>Payment terms</td>
<td>□</td>
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<td>Click or tap here to enter text.</td>
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<tr>
<td>Other requirements [pls. specify]</td>
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### Other Information:

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.

<table>
<thead>
<tr>
<th>Exact name and address of company</th>
<th>Authorized Signature: ________________________________</th>
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</thead>
<tbody>
<tr>
<td>Company Name Click or tap here to enter text.</td>
<td>Date: Click or tap here to enter text.</td>
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<td>Address:  Click or tap here to enter text.</td>
<td>Name: Click or tap here to enter text.</td>
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<tr>
<td>Phone No.: Click or tap here to enter text.</td>
<td>Functional Title of Authorised Signatory: Click or tap here to enter text.</td>
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<td>Email Address: Click or tap here to enter text.</td>
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