

## Private Sector Specialist (P3)

This is a historic space in time for ISA as it steers the global energy transition. Do you see yourself leading and shaping the global private sector contributions and engagements in solar power? Do you envision this transformation that will lock in emissions for decades to come? Then, this exceptional opportunity may be just right for you.

**TITLE:** Private Sector Specialist  
**GRADE:** P3  
**DURATION:** Two (2) Years, Renewable Contract  
**DUTY STATION:** Gurgaon, India.

### Your New Organisation

The International Solar Alliance (ISA) is an international organisation, co-founded by France and India. The ISA is a 118-member-state organisation, headquartered in Gurgaon, National Capital Region of India. At ISA, we strive to transition and transform the energy sector from a fossil-based to a zero-carbon solar energy source. We are establishing a dedicated cooperation platform among solar-rich countries where the global community, including bilateral and multilateral organizations, corporates, industry, and other stakeholders, can positively contribute to the solar energy transition. We are helping our Member States meet their energy needs in a safe, convenient, affordable, equitable, and sustainable manner.

### Your New Role

- The Private Sector Specialist will support the ISA through the collection, analysis, and presentation of data on renewable energy (solar) investment needs and opportunities specifically in relation to private sector contributions and engagements in solar energy. The Private Sector Specialist will be responsible for leading the private sector engagement activities of ISA. The Specialist will design and lead implementation of public-private partnerships, policy interventions in support of the private sector. S/he will report to the Chief of Unit, Programmes and Projects Implementation.

## Broader Scope of Work

### POLICIES, STRATEGY AND PLANNING

- Lead the development of initiatives and activities by exploring, implementing, and advocating for opportunities to engage the private sector specifically in the field of solar energy project implementation.
- Establishment of a strategic platform facilitating policy dialogue, transfer, and engagement for private sector solar energy expertise in various countries/regions
- Identify, assess, and recommend potential private sector partners and partnership opportunities.
- Analysis of baseline/situations with identification of needs and opportunities for renewable energy technologies relating to energy in specific countries/regions
- Analysis of political, institutional, regulatory, economic, and technological factors, identification of barriers to overcome for the expansion of solar energies.
- Prepare comprehensive private sector stakeholder analysis and consultations with other actors in the sector and opportunities for collaboration for ISA, including international donors with actual or potential interest in the renewable (solar) energy sector.
- Support in the drafting of a strategy for significantly expanding private sector engagement in the renewable energy sector for ISA.
- Strategize business and entrepreneurial skills development and enhancing access to small-scale financing for renewable energy solutions
- Develop and implement outreach strategies to and with the private sector.

### PROJECT DEVELOPMENT & PARTNERSHIPS

- Lead the Project development and partnerships in the renewable energy (solar) sector for ISA in conjunction with private sector organizations at the Regional and sub-regional level
- Draft concept notes and full proposals
- Draft a resource mobilization action plan with identification of key private sector players for renewable energy in various countries/regions.

- Organization and participation in meetings and communication with potential private sector partners;
- Maintain a database of private sector investments in ISA member countries.
- Represent ISA on private sector issues at technical, policy and strategic planning meetings, including meetings with private sector industry collaborators and donors.

## **TECHNICAL SUPPORT**

- Provide technical expertise on private sector energy issues, such as the development of strategies for outreach to the private sector, the provision of technical advice and best practices in the private sector, globally and within the respective ISA regions.
- Provide technical leadership for the design, formalization, and management of innovative business models and projects for mobilizing private sector investments.
- Provide technical assistance to project stakeholders relative to the structuring private sector projects and outreach to the private sector.
- Provide technical support to the implementation of private sector projects and studies in the renewable energy sector in relation to solar energy
- Draft pre-feasibility studies, site assessments, Terms of Reference, and other activities involved in the preparation and implementation of private sector projects in the solar energy sector.
- Supervise development of new financial instruments and blended financing facilities to leverage private sector investments.

## **What you will need**

### **Education**

- Master's degree or higher in business administration, economics, finance, electrical engineering, engineering, renewable energy, civil engineering or another relevant discipline from an accredited university.
- A bachelor's degree, with four additional years of relevant experience will be considered.

## Experience Required

- Minimum 10 years of demonstrable relevant experience in the technical area of renewable energy systems, energy access, development infrastructure, power generation, electricity transmission and/or power distribution (on and off grid), with at least 5 years of relevant experience with private sector development and facilitation of private sector engagement, preferably in the international development context;
- Field level private sector project implementation experience is highly required.
- Preference will be given to candidates who have at least 3 years of relevant international and field experience.

### Desirable

- Relevant experience working within the renewable energy sector, decentralized solar applications or access to energy issues in Small Island Developing States and/or Least Developing Countries.
- Relevant experience of working with funding institutions.
- Demonstrable experience in the field of renewable and/or solar energy.
- Experience having worked in or with UN agencies/MDBs or DFIs.
- Previous experience working on partnerships/resource mobilization with an international agency.

### LANGUAGE AND IT SKILLS

- As English is the official and working language of the Organization, excellent command of both written and spoken English is required.
- Knowledge of other languages (i.e., French, Spanish, and Arabic) would be an advantage.
- Good skills in Outlook, MS Office products, and various ERP systems is highly desirable.

## ISA COMPETENCIES

### PROFESSIONALISM

Shows pride in work and in achievements; demonstrates professional competence and mastery of subject matter; is conscientious and efficient in meeting commitments, observing deadlines, and achieving results; is motivated by professional rather than personal concerns; shows persistence when faced with difficult problems or challenges; remains calm in stressful situations. Takes responsibility for incorporating gender perspectives and ensuring the equal participation of women and men in all areas of work.

### COMMUNICATION

Speaks and writes clearly and effectively; Listens to others, correctly interprets messages from others and responds appropriately; asks questions to clarify and exhibits interest in having two-way communication; tailors' language, tone, style, and format to match audience; demonstrates openness in sharing information and keeping people informed.

### PLANNING AND ORGANIZING

Ability to plan and organize assignments. Identifies priority activities and assignments; adjusts priorities as required. Allocates appropriate amount of time and resources for completing work. Uses time efficiently. Demonstrates high degree of autonomy in the discharge of assignments.

### TEAMWORK

Works collaboratively with colleagues to achieve organizational goals; solicits input by genuinely valuing others' ideas and expertise; is willing to learn from others; places team agenda before personal agenda; supports and acts in accordance with final group decision, even when such decisions may not entirely reflect own position; shares credit for team accomplishments and accepts joint responsibility for team shortcomings.

### LEADERSHIP

Proven ability to lead teams of diverse staff; training and develop staff; successful counsel and conduct performance management; provide vision and direction to a team and lead the team to undertake innovative work.

Your Place of Work (if successful with the recruitment process)

This role will be based out of the Secretariat of the ISA, Gurgaon, Haryana State, or at the ISA's facility in Delhi, India, or any other facility deemed necessary by the ISA.

### Your pay and benefits

The ISA offers a competitive remuneration package (salary and benefits) guided by the UN Common System; ISA aims to become an employer of choice. Consequently, ISA offers competitive salary and benefits.

At ISA, we value a diverse, inclusive workforce and provide an equal employment opportunity for all our employees and applicants. We will consider all qualified applicants without regarding an individual's race, colour, gender/gender expression/orientation, and religion.

The ISA seeks to obtain and retain a staff reflecting its geographical representation and diversity and primarily prefers and recruits staff from its member countries. The ISA maintains a retirement age of 65 years.

### **Applications close: 25 January 2024 at 12 midnight IST**

Please apply in confidence by emailing [careers.isa@talenttribeconsulting.com](mailto:careers.isa@talenttribeconsulting.com). Your application should include a cover letter of no more than 2 pages and your CV. Further information on the recruitment process, the guidelines, etc., can be found under the weblink: <https://isolaralliance.org/careersatisa/vacancies>

\* <https://info.undp.org/gssu/onlinetools/SalCalcLocal/SalCalcLocal.aspx>