

PARTNERSHIP AND STRATEGY SPECIALIST (P3*)

Do you see yourself spearheading the pivotal decade of clean energy transition, through mobilising and strengthening existing partnerships for the ISA? Do you envision unlocking strategic partnerships that lock in emissions for decades to come??? ... then read on ...

Your New Organisation

The International Solar Alliance (ISA) is an international organisation, co-founded by France and India. The ISA is a 112 member-state organisation, headquartered in Gurgaon, National Capital Region of India. At ISA, we are inspired by the thought of easing solar deployment globally. We are transforming the energy sector from fossil based to a zero-carbon solar energy source. We are establishing a dedicated platform of cooperation among solar rich countries where the global community, including bilateral and multilateral organizations, corporates, industry, and other stakeholders, can make a positive contribution to the solar energy transition. We are helping our Member States meet their energy needs in a safe, convenient, affordable, equitable and sustainable manner.

Your New Role

Reporting to the Chief of Unit, Governance and Partnership or a designated officer, you will be responsible for providing a strong support towards the strategic development of partnerships with the view to stepping up the resource mobilisation efforts at ISA. You will support the implementation of country partnership framework, ISA's partnership strategy and oversee the corporate advocacy strategy. You will also ensure an increased awareness of the ISA's mandate and goals; training of staff on effective partnership-building.

Your Broader Scope of Work (but not limited to)

- Negotiate with the ISA partners on their business needs, technical integration exercises
- Advise on Investment [ROI], risk management, and cost-benefit [CBA] strategies.
- Support the Resource Management activities through strongly inputting into the process design for anchor investment groups and relationship tracking structure.
- Negotiate deals with key consulting firms and vendors resulting in the streamlining of the existing relationships internationally.
- In collaboration with the Communications Team, oversee and guide multi-platform/cross-geography, partnership planning and indicator tools (e.g., scorecards and KPI's).

Education

- Advanced university degree (Master's degree or equivalent or higher) in International Relations, Business Administration, Economics, Political or social sciences, or any related field. Any other educational qualification combined with relevant partnership work experience within the SIDs/LDCs.
- A first-level university degree in combination with 4 additional years of qualifying relevant experience may be accepted in lieu of an advanced university degree.

What you will need to succeed

Required

- A minimum of 12 years of relevant professional work experience in Multilateral Organisations/International Relations/ Governments/ donor partnerships/public relations.
- The above should include at least 4 years at mid-management level within a Solar/Climate/development/ multilateral /public sector/private sector organisation.
- A strong experience in collaborative leadership, that has ensured strategic direction being provided to internal and external groups
- A proven ability to develop and scope new initiatives and projects, drafted proposals, statements of programs, and other activities related to progressing international donor and development partnerships.
- A deep understanding of the relevant UN conventions like the UNFCCC
- Proven experience in establishing smooth relationship solutions, program support operations, and other day-to-day activities required to meet the member country objectives.
- Ensuring that all agreed tasks are performed is executed within set deadlines and within established budgets
- A strong experience in maintaining and fostering relationships with international agencies/government focal points/NGO/CSO groups/foreign embassies/Foundations and officials
- A proven ability to convey complex messages clearly—oral and written — and to influence multiple external audiences as well as internal colleagues at all levels.
- Proven track record of overseeing and producing policy briefs and communications products in various formats.
- Proven networking and organizational skills.
- Demonstrated project management Experience, including balancing multiple assignments from conception to completion on schedule and within budget.
- Strong analytical, communication, presentation and drafting skills.

Desired

Previous experience working on partnerships/resource mobilization with an international agency.

Demonstrated experience in the field of renewable, climate finance and/or solar energy.

Experience of having worked in or with UN agencies or MDBs or DFIs.

Ability to oversee and guide relevant social media content and to reach target audiences

Languages & IT Skills

The role demands substantial writing and verbal communications skills. As English is the official and working language of the Organization, excellent command of both written and spoken English is required. Knowledge of other languages (i.e., French, Spanish and Arabic) would be an advantage. The role demands substantial writing and verbal communications skills.

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Satisfactory skills in Outlook, MS Office products, and experience with the various ERP systems required to manage this role is required.

Your Place of Work (if successful with the recruitment process)

This role will be based out of the Secretariat of the ISA, Gurgaon, Haryana State, India with frequent travel to the designated region

Your pay and benefits

The ISA offers a competitive remuneration package (salary and benefits) based on the UN Common System; ISA aims to become an employer of choice. Consequently, ISA offers competitive salary and benefits.

At ISA, we value a diverse, inclusive workforce and provide an equal employment opportunity for all our employees and applicants. We will consider all qualified applicants without regarding an individual's race, colour, gender/gender expression/orientation, and religion.

The ISA seeks to obtain and retain a staff reflecting its geographical representation and diversity and as such, primarily prefers and recruits staff from its member countries.

Applications close: 7 March 2023 at 12 midnight IST

Please **apply** in confidence by email: careers.isa@talenttribeconsulting.com Your application should include a cover letter no more than 2 pages and your CV.

Further information on the recruitment process, the guidelines etc can be found under the weblink: <https://isolaralliance.org/careersatisa/vacancies>

* <https://info.undp.org/gssu/onlinetools/SalCalcLocal/SalCalcLocal.aspx>