

## Corrigendum-I

Date: 06/09/2023

**Brief Description:** RFP For preparing the Phase 2 of the “Ecosystem Readiness Assessment for Production and Utilization of Green Hydrogen”

**Date:** September 06, 2023

With reference to Request for Proposal (RFP) dated August 16, 2023 for preparing the Phase 2 of the “Ecosystem Readiness Assessment for Production and Utilization of Green Hydrogen”, all prospective Bidders are hereby informed that the International Solar Alliance has extended the deadline for submission of RFP till September 13, 2023 - 7.00 PM (Indian Standard Time). Amendments to the tender document will be uploaded to the website, if required. This corrigendum shall form an integral part of the Amendment.

Please find below the response to queries:

S.No	Query	Response
1	<b>BDS 8:</b> Liquidated Damages: Given that the scope of work requires substantial analytical work (dependent on timely data availability) and stakeholder consultations, any delay in project performance may arise due to several factors including local conditions that may not be attributable and beyond the control of the selected consultant, we request that this clause is withdrawn.	The clause is integral part of the GTB and can not be waved off
2	<b>BDS 14:</b> Deadline for Submission: We request that the deadline for submission of the proposals is extended by four (4) weeks, i.e., 04 October 2023. This will enable us to submit a quality and competitive proposal after conducting adequate due diligence to support our approach and pricing, considering the proposal requirements and geography.	The deadline for last date of submission has been extended till 13th September 2023
3	<b>BDS 17:</b> Evaluation Method for the Award of Contract: The combined scoring method indicated is “70%-30% distribution for technical and financial proposals respectively”. Given the limited amount of work that has been done in some of these geographies on green hydrogen, we request that the evaluation criterion is based on quality-based selection (QBS) or 90% - 10% distribution for technical and financial proposals based on quality and cost-based selection (QCBS).	The evaluation process is integral part of tender document and can not be changed.
4	<b>Section 4. Evaluation Criteria:</b> <b>Part 1.</b> Bidder’s qualification, capacity and experience: 10 marks has been allocated for “The organization should have undertaken similar assignments in the past (please attach proof)”. This seems to be a repetition as all the other points consider bidders’ experience in similar assignments. Thus we request that this 10 marks is allocated across the other point. <b>Part 3.</b> Management Structure and Key Personnel: Please clarify if one expert could be allowed to take more than one key personnel role.	Not preferred.
5	<b>FORM B: BIDDER INFORMATION FORM:</b> As one of the highly recognised firms with longstanding record of providing services to almost all development partners, we request ISA to withdraw the following requirements, or clarify that these are not mandatory requirements. i. UNGM registered vendor ii. Quality Assurance Certification iii. Accreditation such as ISO 14001 related to the environment iv. Local government permit to locate and operate in the assignment	Not Mandatory

	locations (we propose that these be facilitated by ISA, if required; please clarify)	
6	We would request that the estimated budget, and/ or estimated Level of Effort (LOE) for each of the RFPs can be clarified.	This is still being worked out and hence not available.
7	<b>Terms of Reference:</b> We request you to inform the bidders the name of the 10 countries. Tetra Tech has substantial presence and previous experience in several countries in Africa, and this will help us in assessing out efforts and budget more efficiently.	The member countries will be decided by ISA after internal consultations with our member countries.
8	<b>Terms of Reference:</b> Please clarify if the country level/ regional stakeholder workshops would be organized virtually or in person. If these are organized in person, we would request ISA to consider the expenses related to these (including the cost of travel and stay of the successful bidders' personnel) separately and not as a part of the cost of the proposal. This is because it is not possible to estimate the expenses at this point of time before start of work.	These will be virtual.
9	<b>Terms of Reference:</b> The output of this assignment will be presented in various high-level events including the ISA Regional meetings , G-20 meetings, COP28 etc. For the reasons mentioned in the point above, we would also request ISA to consider the expenses related to these (including the cost of travel and stay of the successful bidders' personnel) separately and not as a part of the cost of the proposal.	Travel will not be required
10	<b>Terms of Reference:</b> Please clarify if ISA will facilitate engagements with host country ministries, agencies, utilities, and beneficiaries to collect appropriate data, to provide security to the consultant for in-county travel and for other matters including stakeholder coordination.	ISA will facilitate the engagements with member countries under study for data or any other requirement as per project needs.
11	<b>Section 3: Bid data sheet:</b> Deadline for submission of quotation Considering the vast scope and the critical nature of the project and occurrence of multiple public holidays, request ISA to kindly increase the submission deadline, by 1 - 2 weeks. Also, we are securing internal risk clearance for submission of the response. Deloitte, being the statutory auditor of ISA, requires additional clearances. Our bid submission will be contingent to the approval received for consulting assignment.	The deadline for last date of submission has been extended till 13th September 2023
12	<b>Annex 1: Scope of Work</b> Following the launch of the consultation draft (Phase 1) on the 'Blueprint for ecosystem readiness assessment of green hydrogen,' ISA plans to conduct Phase 2 of this work: Kindly confirm whether report of Phase – 1 would be made available to the consultant at the beginning of the engagement.	The phase 1 report is already available on ISA web site under Prog 9. .
13	<b>Annex 1: Scope of Work</b> Task: Deep Dive* into shortlisted 10 countries from within ISA and G20 member countries across all geographies. Are the countries already shortlisted? Kindly confirm If yes, please provide the names of the countries. If no, will it be the responsibility of consultant to shortlist the countries? What will be the criteria for shortlisting the countries?	The countries list will be provided by ISA.

14	<p><b>Annex 1: Scope of Work</b> Module 1: 4. Identify stakeholders - across the shortlisted membership, peer organizations, industry associations - for consultations and technical workshop to be organized by the ISA Secretariat. Will ISA facilitate identifying and connecting with the relevant stakeholders in respective countries as well as in India? Or this will be a responsibility of the consultant? What will be the mode of workshop/consultation process – Physical or virtual? In case of physical, what will be the location? Who will bear the cost associated, if any, with the workshop? – Consultant or ISA? 5. Organize two country-level/regional stakeholder workshops for sharing report findings and consultations. We understand that the study will be predominantly desk-based.</p>	<p>ISA will facilitate connection with the stakeholders in member countries. The consultation meetings will be virtual. ISA will bear the cost if any.</p>
15	<p><b>Annex 1: Scope of Work</b> Module 2: Design, develop and launch of ISA GH tool(s) What will be the technology interface of all four (4) tools? What is the expectation of ISA? • Excel based tool or any other specification? We understand ISA will provide infrastructure for application and database deployment (e.g. hosting server). Please confirm or clarify with the technical specification. Also, please provide us a detail idea of number of users, requirement of functionalities, such as reports, graphs etc. Also, confirm on who will bear the cost of hosting the tools in the portal?</p>	<p>The tools can be excel based; with graphs and reports related to the tools development. ISA will provide tool hosting server and will bear the cost of hosting the tools.</p>
16	<p><b>Section 4: Evaluation criteria</b> - Previous Experience and qualification criteria Documents required: Copy proof We understand that Copy of Contract/Work order/PO/Engagement letter will suffice as documentary proof. Kindly confirm In many of our projects, hydrogen roadmap and policy and regulatory assessment are part of broader growth strategy assignments. We request you to accept those projects to prove our eligibility. We will submit the work order with scope of work.</p>	<p>Self-certified details can be submitted with substantial documentation provided.</p>
17	<p><b>Section 4: Evaluation criteria</b> - Team qualification Global experience of Team members We understand that experience of consultants based out of India with experience in executing projects in other geographies would qualify as global experience. Please confirm</p>	<p>Yes, it will be considered as global experience if the projects are international and across various geographies.</p>
18	<p><b>Section 4: Evaluation criteria</b> - Previous Experience and qualification criteria Execution of assignment with contract value of at least US\$ 50,000 each. We request to reduce the contract value threshold, preferably to USD 40,000. Also, prices of many of our global experiences are not made available due to cross-border confidentiality clauses. Kindly allow us to submit a self-certification for such projects.</p>	<p>Self-certified details can be submitted with substantial documentation provided.</p>
19	<p><b>Additional query</b> The RFP is silent about the Limitation of Liability of the engagement. Kindly confirm the following clause: “Under no circumstance will Consultant’s aggregate liability for all losses ever exceed the fees received by the Consultant for the Service(s) to which the losses relate. For the avoidance of doubt, the foregoing does not seek to limit Consultant’s liability for fraud or other liability to the extent the law does not permit limitation. Consultant will not be liable for any indirect losses, special, consequential or punitive damages or losses, including but not limited to, loss of business or data or profits or goodwill.”</p>	<p>The clause is integral part of the GTB and can not be waved off</p>

20	<p><b>Section 4. Minimum Eligibility and Qualification Criteria</b>  <b>Existing Clause:</b> The organization should have worked in Solar and/or Wind energy sector for minimum 15 years with (minimum 3 projects each with contract value of US\$ 50 Thousand and above in last 3 years)  <b>Revised clause requested:</b> The organization should have worked in Solar and/or Wind energy sector for minimum 10 years with (minimum 3 projects each with contract value of US\$ 50 Thousand and above in last 3 years)  <b>Justification/Remarks-</b> Minimum 15 years of working experience in solar and/or wind energy sector is restrictive clause since a significant traction in the renewable energy sector has been initiated in the last 10 years majorly driven by CoP21.</p>	The minimum eligibility criterion cannot be relaxed. The stakeholder workshop will be in virtual mode.
21	<p>We had a follow-on query on the minimum qualification requirements: In case of a consortium, how would the qualifications of the entities be evaluated? For example, in case the lead entity meets the criteria for minimum 15 years of experience in solar and wind sector whereas the other member of the consortium does not, would the consortium be considered as failing the criteria?</p>	We will be dealing only with the lead entity and hence the minimum qualification is related to them. We are not concerned with their partners or collaborators as our single point of contact will only be the lead party which wins the bid.
22	<p>Section 4: Evaluation Criteria (Minimum Eligibility and Qualification Criteria)  Is Criteria 1 (The organization should have worked in Solar and/or Wind energy sector for minimum 15 years...) a pass/fail criteria?  Requesting revision of the criteria to allow newer entities with good GH2 sector exposure to participate as well.  Can relevant experience of parent company or subsidiaries be considered to meet the criteria? In a consortium, is the criteria applicable on all entities or only the lead entity?</p>	This criteria is minimum requirement for qualification. It can not be revised.
23	<p>Section 3. Bid Data Sheet (Deadline for Submission)  Is there a possibility of extension for the current deadline i.e. 6th September considering the short window since the RFP's release?</p>	The deadline for last date of submission has been extended till 13th September 2023
24	<p>Annex – Terms of Reference (Scope of Work)  Are the four African countries pre-decided or are to be decided at a later stage? Is the selection process also part of the scope / RFP requirements?</p>	The four countries are pre decided .
25	<p>Annex – Terms of Reference (Scope of Work)  On bullet points on the TORs for the report –  - Market Development: We understand market development as initiatives to improve marketability of H2/NH3 produced from projects – such as demand aggregation, subsidies, mandates etc. Is this understanding correct and are there any other aspects to your view on this?</p>	This is correct understanding.
26	<p>Annex – Terms of Reference (Scope of Work)  On bullet points on the TORs for the report –  - We see a certain overlap between regulatory framework (in point 1) and existing institutional framework (in point 7) where both may include institutes and regulations governing the sector. Is this understanding correct and can you please highlight any clear segregation between the two bullets? Mridula:</p>	This is correct understanding and there will be some overlap.
27	<p>Is there any budget guidance with regards to a planned ceiling?</p>	We are not aware of planned ceiling as of now.